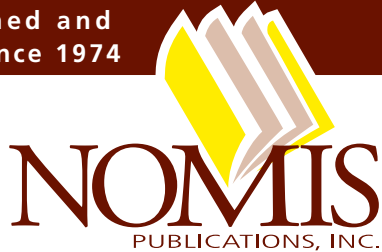


Family Owned and
Operated Since 1974



FUNERAL HOME & CEMETERY

NEWS

SECTION B

OCTOBER
2008

PO Box 5159 Youngstown OH 44514 1-800-321-7479 Online at www.nomispublications.com

Previously Published as the YB News • Still the Place for Your News!

Meric Wood Products and Allegheny Urn announce Unique New Designs

ANDOVER, OH— Meric Wood Products and Allegheny Urn Company are pleased to announce a joint venture that will revolutionize the urn industry. Both companies have extensive knowledge in the urn business each specializing in a different market. Meric Wood Products manufactures American made wood urns and Allegheny Urns manufactures cultured marble and granite urns each one using their own patent pending designs. Together they have come up with exciting new products consisting of wood and cultured stone urns in unique combinations.

Meric Wood Products has over 50 years in the woodworking industry, along with their design staff and Allegheny's engineering staff they have come up with simple yet elegant design combinations to complement everyone's tastes and décor. Utilizing only the choicest American hardwoods and American mined raw marble and granite the two companies have taken made in the USA to new levels.

Through the numerous finishing steps these unique urns are truly a work of master craftsmanship. The new line consists of five distinct designs with over 20 different color combinations for each design. In today's economy, these urns will allow funeral homes to improve their bottom line margins by giving them greater choices to meet all their customers' needs and wishes. These urns can be personalized with on site state of the art laser engraving. One and two day services are available.

For further information and samples, contact either Meric Wood Products at 440-293-6272 or Allegheny Urn at 814-437-3208.



Rainman Umbrellas

12-62" Fiberglass Shaft Umbrellas \$156.00

12-60" Metal Shaft Umbrellas \$120.00

Silkscreen available

800-695-2678 Ask for Judy

Rainman Umbrellas 7632 Sayne Ln. Knox. TN 37920

Forever Wildflowers™ celebrates five years assisting Funeral Professionals

WESTCLIFFE, CO— Today's families are seeking a more profound, positive experience from the funeral process. The expectations of funeral professionals and firms are high and will become even more demanding in the future. For five years, Forever Wildflowers™ has proven itself to be more than just a product. It is a vehicle used to involve all funeral attendees in memorializing a life lived, as well as providing an avenue for those unable to participate in the actual service to take an active part in the celebration of a life lived in a time and location of their choosing.

The product, developed by Forever Wildflowers in the high meadows of the Sangre de Cristo Mountain range of southeastern Colorado, in-



volves the presentation of either a crystal bowl, high quality woven basket or customized keepsake box filled with velvet pouches containing vials of the highest quality wildflower seeds. Each vial of geographically chosen seeds will plant a garden of around 25 square feet. A family member or friend dispenses the pouches of seed to attendees in memory of their loved one, friend or associate.

"We have created a professional, elegant and positive product," says President Debra Whiteing. "One that is soothing to the touch; to redirect the mourning experience to one of celebrating the life experience." For more information visit www.foreverwildflowers.com or contact at (719) 783-9099.

VISCHER FUNERAL SUPPLIES

(800) 752-8767
(215) 957-9601

FAX

(215) 675-9706

www.vischerfuneralsupplies.com

** Your Ferno Washington Distributor **



Ferno® Model # 87
Church Trucks



Ferno® Model # 24
Multi-Level, One Man® Mortuary

Quality & Service Proven Over the Ages
INDUSTRY LEADING 1000 LB.
MINI MAXX MORTUARY COT

NEW
PRICING
\$1990⁰⁰



FOR THE COMPLETE FERNO® LINE AND MORE
VISIT OUR WEBSITE AT
WWW.VISCHERFUNERALSUPPLIES.COM

Don't be fooled by imitations
there is only 1 Ferno-Washington



Ferno® Model # 34 & 36
Dressing Tables (34 Folding*)



Ferno® Model # 103 & 102
Operating Tables

CALENDAR *of Events*

CONVENTIONS

Selected Independent Funeral Homes - Oct 1-4, JW Marriott Hotel, Washington, DC. Exhibits. (800)323-4219.

NFDA - Oct 12-15, The Rosen Center, Orlando, FL. Exhibits. (800)228-6332.

Cemetery Assoc of Oregon and Washington Cemetery and Funl Assoc - Oct 17-20, Resort at the Mountain, Welches, OR. Exhibits. ce-massn@hotmail.com

Hawaii FDA - Oct 25, Kapaa, HI. (808)455-1041.

Mid-Atlantic States Cemetery & Funeral Conference - Nov 5-7, Trump Marina Hotel & Casino, Atlantic City, NJ. (717) 236-9970.

Casket & Funeral Supply Assoc - Nov 17-18, Crowne Plaza, Indianapolis, IN. Exhibits. (847)295-6630.

Maine FDA - Dec 2-3, South Portland Marriott at Sable Oaks, South Portland, ME. Exhibits. (207)729-9100.

Connecticut FDA - Dec 4, location to be announced, Exhibits. (860)721-0234.

2009

Empire State Green Industry Show - Jan 7-9, Rochester Riverside Convention Center, Rochester, NY. Exhibits. (518)783-1134.

Alliance of Illinois Cemeterians - Jan 22-23, 2009, Best Western Prairie Inn, Galesburg, IL. Exhibits. (217) 789-2340.

South Carolina FDA Midwinter Conference & Expo - Feb 2-4, Columbia Metropolitan Convention Center, Columbia, SC. Exhibits. (800)445-3427.

Intl Conference of Funl Service Examining Boards - Feb 26-27, Kings Mill Resort, Williamsburg, VA. (479)442-7076.

Georgia FDA Midwinter Expo - Mar 2-3, Georgia Railway Train Depot, Atlanta, GA. Exhibits. (770)592-8002.

California Assoc of Public Cemeteries - Mar 26-28, Embassy Suites Hotel, San Luis Obispo, CA. Exhibits. (888)344-9858.

Washington Cemetery & Funeral Assoc Spring Conference - Mar 27, Embassy Suites Hotel, Lynnwood, WA. (888)522-7637.

Preferred Funeral Directors Intl - Mar 28-31, The Parker, Palm Springs, CA. (888)655-1566.

North Dakota FDA - Apr 6-8, Ramada Plaza Suites, Fargo, ND. Exhibits. (701)360-3118.

Oklahoma FDA - Apr 6-8, Doubletree Hotel & Tulsa Convention Center, Tulsa, OK. Exhibits. (405)843-0730.

Iowa FDA - Apr 14-16, Gateway Hotel & Iowa State Convention Center, Ames, IA. Exhibits. (800)982-6561.

Catholic Cemeteries of the West - Apr 14-17, Sheraton Park Anaheim, Anaheim, CA. Exhibits. (408)296-4656.

ADEC - Apr 15-18, Hyatt Regency Dallas, Dallas, TX. Exhibits. (847)509-0403.

Oregon FDA - Apr 16-19, Phoenix Grand Hotel, Salem, OR. Exhibits. (800)304-5095.

NFDA Professional Women's Conference - Apr 17-19, Sheraton Austin Hotel, Austin, TX. (800)228-6332.

ICCFA - Apr 20-23, Mandalay Bay Resort & Casino, Las Vegas, NV. Exhibits. (800)645-7700.

OGR - Apr 22-25, 2009, Gaylord Opryland Resort and Convention Center, Nashville, TN. Exhibits. (800)637-8030.

Kansas Funeral Directors & Embalmers Assoc - Apr 26-29, Capitol Plaza Hotel, Topeka, KS. Exhibits. (785)232-7789.

Nebraska FDA - Apr 27-29, Embassy Suites Downtown, Lincoln, NE. Exhibits. (402)423-8900.

Michigan FDA - May 4-7, Soaring Eagles Resort, Mt. Pleasant, MI. Exhibits. (800)937-6332.

Minnesota FDA - May 5-7, The DePot, Minneapolis, MN. Exhibits. (763)416-0124.

South Dakota FDA - May 11-12, Rapid City, SD. Exhibits. (605)246-9466.

North Carolina FDA - May 11-13, Twin City Quarter, Winston-Salem, NC. Exhibits. (800)616-2332.

South Carolina Morticians Assoc - May 11-14, Charleston, SC. Exhibits. (866)711-3103.

California FDA - May 18-20, Dolce Hayes Mansion, San Jose, CA. Exhibits. (800)255-2332.

Ohio FDA - May 20-22, Hyatt Convention Center, Columbus, OH. Exhibits. (800)589-6332.

South Carolina FDA - Jun 6-8, Myrtle Beach Resort at Grande Dunes, Myrtle Beach, SC. Exhibits. (800)445-3427.

North Carolina and South Carolina Cemetery Associations - Jun 7-9, Embassy Suites, Kingston Plantation, Myrtle Beach, SC. Exhibits. (803)419-0768 or (336)874-2974.

Tennessee FDA - Jun 7-9, Marriott Hotel, Franklin, TN. Exhibits. (800)537-1599.

West Virginia FDA - Jun 7-11, Marriott Hotel, Charleston, WV. Exhibits. (800)585-2351.

Funeral Directors & Morticians Assoc of North Carolina - Jun 8-11, Embassy Suites, Winston-Salem, NC. Exhibits. (877)639-1400.

Texas FDA - Jun 8-12, Hyatt Regency & Palmer Event Center, Austin, TX. Exhibits. (800)460-8332.

Arkansas and Louisiana Funeral Directors Associations - Jun 14-16, The Bourbon Orleans Hotels, New Orleans, LA. (337)289-5950.

Virginia FDA - Jun 14-17, Hotel Roanoke, Roanoke, VA. Exhibits. (804)264-0505.

Georgia FDA - Jun 14-17, Hyatt Regency Hotel, Savannah, GA. Exhibits. (770)592-8002.

Pennsylvania FDA - Jun 15-17, Holiday Inn Harrisburg/Hershey, Grantville, PA. Exhibits. (717)545-7215.

Wisconsin FDA - Jun 15-18, Kalahari Resort, Wisconsin Dells, WI. Exhibits. (800)648-5580.

Maryland State FDA - Jun 20-25, Clarion Resort, Ocean City, MD. Exhibits. (888)459-9693.

Alabama FDA - Jun 21-24, The Grand Hotel, Point Clear, AL. (334)956-8000.

Florida Morticians Assoc - Jun 21-25, Ramada Inn and Conference Center, Tallahassee, FL. (850)224-2139.

Funeral Directors Assoc of Kentucky - Jun 22-24, Hyatt Regency Louisville, Louisville, KY. Exhibits. (800)866-3211.

Idaho Funeral Service Assoc - Jun 28-Jul 1, Whitetail Resort, McCall, ID. Exhibits. (208)888-2730.

Illinois FDA - Jun 28-Jul 1, Crowne Plaza Hotel, Springfield, IL. Exhibits. (800)240-4332.

Cemetery Assoc of Tennessee and Georgia Cemetery Assoc - Jul 26-28, Double Tree Hotel, Chattanooga, TN. Exhibits. (615)714-9605.

NFDMA - Aug 1-5, Detroit Marriott & COBO Convention Center, Detroit, MI. Exhibits. (800)434-0958.

CANA - Aug 19-22, Marriott City Center Hotel, Denver, CO. Exhibits. (312)245-1077.

Washington State FDA - Aug 23-25, Campbell's Resort, Chelan, WA. Exhibits. (253)588-7111.

New York State Assoc of Cemeteries Fall Conference - Sep 13-16, Sagamore Resort, Bolton Landing, NY. Exhibits. (518)783-1134.

New Jersey State FDA - Sep 21-24, Bally's Atlantic City, Atlantic City, NJ. Exhibits. (800)734-3712.

Washington Cemetery & Funeral Assoc - Sep 23-27, Coeur d'Alene Golf & Spa Resort, Coeur d'Alene, ID. Exhibits. (888)522-7637.

Selected Independent Funeral Homes - Oct 7-10, Hard Rock Hotel, San Diego, CA. Exhibits. (800)323-4219.

Pennsylvania Cemetery, Crematory & Funl Hm Assoc - Sep 27-29, 2009, Pittsburgh Institute of Mortuary Science, Pittsburgh, PA. (717)236-9970.

NFDA - Oct 25-28, 2009, Boston Convention & Expo Center, Boston, MA. Exhibits. (800)228-6332.

Professional Grounds Management Society - Oct 28-31, 2009, Louisville, KY. Exhibits. (800)609-7467.

CFSA Fall Conference - Nov 16-17, 2009, Crowne Plaza, Indianapolis, IN. Exhibits. (847)295-6630.

2010

ICCFA - Mar 10-13, 2010, Grand Hyatt & San Antonio Convention Center, San Antonio, TX. Exhibits. (800)645-7700.

Kansas, Missouri and Nebraska Funeral Directors Associations Tri-State Convention - May 2-5, 2010, Overland Park Convention Center, Overland Park, KS. Exhibits. (785)232-7789 or (573)635-1661 or (402)423-8900.

West Virginia FDA - Jun 6-10, 2010, Marriott Hotel, Charleston, WV. Exhibits. (800)585-2351.

Virginia FDA - Jun 13-16, 2010, Newport News Marriott at City Center, Newport News, VA. Exhibits. (804)264-3260.

SEMINARS/MEETINGS

The Funeral Service Professional Association - meets every Sunday night online at 8pm for discussion at www.embalmer.com.

Alliance of Illinois Cemeterians Fall Workshop - Oct 9, Skyline Memorial Park, Monee, IL. (217) 789-2340.

Academy of Advance Funeral Planning 2008 Training Courses - Oct 21-24, "AFP 101". The Academy of Advance Funeral Planning Training Center, Franklin, OH. (800)331-6270.

ICCFA Fall Management Conference - Oct 22-25, Ritz Carlton, Naples, FL. (800)645-7700.

Jewish Funl Dirs of America Annual Meeting - Oct 26-30, Omni Tucson National Golf Resort and Spa, Tucson, AZ. (781)477-9300.

OGR "Business Fundamentals... Connecting the Dots" - Nov 9-12, Casa Marina Resort, Key West, FL. (800)637-8030.

New England Cemetery Assoc Seminar - Dec 2-4, Kellogg Center, University of New Hampshire, Durham, NH. (203)874-8998.

2009

ICCFA Wide World of Sales Conference - Jan 13-15, Las Vegas Hilton, Las Vegas, NV. (800)645-7700.

Alabama FDA Midwinter Meeting - Jan 19-20, Birmingham Marriott, Birmingham, AL. (334)956-8000.

South Carolina Cemetery Assoc Winter Workshop - Jan 25-26, Embassy Suites, Columbia, SC. (803)419-0768.

Maryland State FDA Midwinter Retreat - Feb 6-8, Clarion Resort, Ocean City, MD. (888)459-9693.

Assoc of California Cremationists Operators Training - Feb 11, Embassy Suites, Sacramento, CA. (562)596-0464.

MKJ Marketing Seminars - Feb 9-12, Ski Seminar, The Westin Riverfront Resort, Beaver Creek, CO; Mar 9-12, Naples Grande Beach Resort, Naples, FL. (888)655-1566.

CFSA Winter Seminar - Feb 26-28, Hilton Marco Island Beach Resort, Marco Island, FL. (847)295-6630.

Georgia FDA Legislative Reception - Mar 3, Georgia Railway Train Depot, Atlanta, GA. (770)592-8002.

West Virginia FDA Midwinter Meeting - Mar 3-5, Marriott Hotel, Charleston, WV. (800)585-2351.

NFDA Advocacy Summit - Mar 30-Apr 1, Renaissance Mayflower Hotel, Washington, DC. (800)228-6332.

NFDA Family Business Conference - Apr 5-7, Thunderbird School of Global Management, Phoenix, AZ. (800)228-6332.

Academy of Graduate Embalmers of Georgia Clinic - Apr 20-22, Holiday Inn, Forsyth, GA. (877)840-6060.

All Hazards Management Symposium - Apr 21-23, Tri-State Fire Academy, Huntington, WV. (304)522-2006 or (304)525-8121.

NFDMA House of Representatives - Apr 25-28, Hotel DuPont, Wilmington, DE. (800)434-0958.

American Board of Funeral Service Education Meeting - Apr 29-May 2, Crowne Plaza, Springfield, MO. (816)233-3747.

New York State Assoc of Cemeteries Public Affairs Seminar - May 4-5, Desmond Hotel, Albany, NY. (518)783-1134.

Assoc of California Cremationists Operators Training - Jul 14-15, Best Western Pepper Tree Inn, Santa Barbara, CA. (562)596-0464.

NFDA Leadership Conference - Jul 26-29, Chateau on the Lake Resort, Branson, MO. (800)228-6332.

ICCFA Fall Management Conference - Oct 7-10, 2009, Washington, DC. (800)645-7700.

Jewish Funeral Directors of America Seminar - Nov 1-5, 2009, St. Regis Monarch Beach Resort, Dana Point, CA. (781)477-9300.

2010

ICCFA Wide World of Sales Conference - Jan 13-15, 2010, Riverside Hilton, New Orleans, LA. (800)645-7700.

West Virginia FDA Midwinter Meeting - Feb 9-11, Marriott Hotel, Charleston, WV. (800)585-2351.

Miller named Trigard's Vice President of Strategic Planning

DANVILLE, IL— Jeffrey S. Miller, CFSP, has joined Trigard Bronze as Vice President of Strategic Planning. Prior to joining Trigard, Miller served as Business Development Manager, North East United States, for Wilbert Funeral Services. Before that, Miller spent 15 years with Alderwoods Group (formerly the Loewen Group), where he was involved with funeral home acquisitions and operations management.

Miller has been actively involved in funeral service for 35 years and is a 1980 graduate of the Cincinnati College of Mortuary Science. Miller is a licensed funeral director and embalmer in Ohio and Michigan and also a Certified Funeral Service Practitioner.

Rich Darby, co-owner and COO of Trigard states, "Jeff is one of the finest individuals I have ever met. His ideas, his ethics, and his sense of direction are going to take Trigard to the top. I am so pleased to have him on board."

Miller is a proud member of the National Disaster Medical System, DMORT Region 5 team, who recently served in New Orleans at the Katrina Disaster.

Trigard is a family owned and operated business based in Danville, IL. We've catered to the varying needs of the death care industry since the 1960s. Trigard regularly hosts Trigard University, a program dedicated to assisting dealers and funeral directors by providing the necessary tools to make their firms succeed in today's competitive environment. Trigard believes that by working closely with other death care providers, we enhance our knowledge of the industry and stay a step ahead in today's changing marketplace.

L J Enterprises introduces "Musical Memory Frame"



ATLANTA, GA— Larry Cooper, founder of L J Enterprises has joined forces with Surefire Innovations, Inc. to bring you the first and only Musical Memory Frame Personal Graveside Marker and Keepsake that is completely weatherproof. This product has been developed by the same people that brought you and sold millions of the Eternal Light Solar Crosses. These are also sure to be a huge success. With help from NASA engineers this Memory Frame has many features yet is priced so low that funeral homes can give them away.

With a motion sensor that starts Beethoven's "Für Elise" friends and family will be comforted as they reflect on heartfelt memories. The fade resistant photo window will hold a 4" x 6" picture and below is a 2" x 6" epitaph window that can be personalized. The frame is finished in antique gold with UV protection.

Measuring 9 1/2" x 10" the Musical Memory Frame comes with a ground stake for use as temporary marker at the grave or permanent memorial. Families can also use as stand alone at a memorial service or at home as keepsake or in a memorial garden.

L J Enterprises has been serving funeral homes since 2003 with the newest and most unique products from Howard Miller, Eternal Image, Crowne Vault, and Gorla Burial Vaults. For more information call 678-778-6018 or visit www.cremationurnsdirect.com.



Jeffrey S. Miller

From Our Family To Your Family - Factory Direct



 **GARMIN
GPS Unit
FREE**
with purchase

All New
2008 Chrysler Town & Country

**FACTORY
DIRECT
PRICING**



Visit us at Booth #1860

\$31,500⁰⁰

———— PURCHASE ————

\$538⁰⁰ per month for 72 months • \$0 Down

Call for Lease Pricing

Ask About Our Used First Call Vans

Landau Panels

\$750⁰⁰

plus shipping



First Call Vans • Chevrolet Suburban Conversions
Cadillac Escalade Conversions • Parts and Accessories

1-800-559-5018

Prestige Vehicle Corp. • 2030 St Rt 125 • Amelia OH 45102 • www.prestigeveh.com

Lloyd Robbins introduces Iron Hearse Destinations for a Memorable Last Ride

Mahogany Casket Storage Chests now available on UndergroundHumor.com



DES MOINES, IA—What better way to introduce your motorcycle-drawn hearse company than to roll in to the Indianola Bike Night event! Owner **Lloyd Robbins** did just that in June 2008, resulting in more local exposure for **Iron Hearse Destinations** than any advertising dollars he could ever spend.

Hard core bikers, weekend warriors and urban bikers alike were very impressed with the vehicle. Robbins says the motorcycle-drawn hearse has the same appeal to cowboys, Wild West buffs, and anyone who marches to a different drummer. The 19th century styled hearse with glass-sided caisson also provides an especially honorable tribute to members of the military, police officers and firefighters.

The company provides safe transportation for urns as well as caskets, and rides vary from directly to the cemetery to someplace meaningful to the deceased. Robbins works hard to meet any personalization requests. He is willing to drive someone's special car or truck

with his hearse in tow, or to arrange for a biker minister to officiate at the funeral.

Dressed in black pants, white collarless shirt, and black vest, Robbins' appearance is impeccable. He considers it a great honor to be part of something as important as a final farewell to a loved one or fallen serviceman.

Robbins' dedication to serving others goes beyond his transportation service. His company website, ironhearsedestinations.biz, promotes industry networking by featuring hyperlinks to Iowa funeral homes and other motorcycle hearse companies. The site also offers valuable information for consumers on preplanning and The Funeral Rule. Other web pages of interest include the meaning behind the 13 folds of the American flag as well as the Sinner's Prayer geared to bikers. For more information about Iron Hearse Destinations, contact Lloyd Robbins by phone at (515)314-3294 or email info@ironhearsedestinations.biz.



WILTON, CT— **UndergroundHumor.com** is pleased to announce that mahogany casket storage chests in small and large sizes are available for sale on its website.

Finished to look like genuine mahogany caskets, these solid wood storage chests are the perfect choices for funeral service professionals for all of their storage needs either at home or while at the office. Home storage uses can include jewelry, cigars, rare coins, stamps, passports, pictures, other valuables and personal belongings. Office storage uses can include cigars, business cards, desk supplies, pictures, other valuables and personal belongings, etc.

You will be amazed by the attention to detail and uncompromised quality. The large casket measures approximately 15" x 6 3/4" x 7". The

small casket measures approximately 9 3/4" x 4 1/4" x 4 1/2". Whichever size you choose, each retains all of the exquisite details of a regular-sized mahogany casket, especially its siderails (not functional), handles and high gloss finish. The casket even comes with a soft felt lining on the bottom.

These mahogany casket storage chests make fantastic additions to any funeral service professional's home or office.

UndergroundHumor.com is the funeral service profession's subterranean source for gifts and novelties, featuring books, videos, t-shirts, scale models, antiques & more. Catalogs are mailed upon request or can be downloaded from their website at any time. For further information, visit www.UndergroundHumor.com or call toll-free at 1-800-961-6132.

eCedent™: Revolutionary Online Service promises to "End the Death Certificate Paper Chase"

INDIANA, PA— For busy funeral directors and their staff, completing paper death certificates has long been a source of frustration—and a costly one, too, in terms of both time and expense. In many communities (depending on state regulations), it's common to find funeral home staffers driving all over town to personally "track down" physicians and obtain their hand-written signatures. In today's climate of soaring gas prices, getting a signature on paper from a doctor has become even more of a financial burden.



Add to this the antiquated practice of rolling a paper death certificate into a typewriter and painstakingly "lining up" the text so it falls into dozens and dozens of tiny information boxes—let alone the hassle of trying to fix a typo in one of those boxes—and you have a system that's long overdue for improvement. So many of our society's important records and documents are now handled via computer, but death certificates have remained stuck in the past – until now.

Enter eCedent™, a complete online service that promises to "end the death certificate paper chase" nationwide—and is already doing just that in its home state of Pennsylvania, with great success. Funeral homes, health information management departments, skilled nursing facilities, physicians, and coroners can complete their specific parts of the certificate via computer, 24 hours a day, 7 days a week. Users of eCedent™ log in to the service's secure website at www.eCedent.com by entering a username and password. They can then create, fill out, track, sign, and print death certificates—from any computer with an Internet connection. No special hardware or software is needed, and the system uses automatic emails and/or text messages to keep everyone informed as the death certificate moves through the process.

How does eCedent™ work? First, depending on the procedure in a particular state, the death certificate is quickly and easily created online by the appropriate person. It is then immediately available, after a simple log-in, to all of the professionals involved in the process. Funeral directors, for example, can monitor all of their cases in real time, right from their desktops.

To help make eCedent™ as efficient as possible, physicians are invited to become members and use the service at no cost; then they simply log in, fill out cause of death and other applicable data fields, and sign online with an encrypted signature. eCedent™ will then inform the funeral home that the certificate is ready for printing. eCedent's secure service is indeed revolutionizing how death certificates are created and managed. The end result? An electronically signed, perfectly printed death certificate, created faster and more efficiently than ever before—and printed right at the funeral home office.

CONTINUED ON PAGE B6

BAINES

Professional Vehicles

For complete Up-To-The-Minute Inventory...
4hearse.com

Sales • Service • Financing • Leasing

 1996 S & S Cadillac Medalist Hearse dark blue, dark blue top, blue cloth	 2003 Federal Cadillac 46" Six Door Limo dark blue, blue leather	 1996 Superior Lincoln Diplomat Hearse dark blue, dark blue crown top, blue leather	 2000 Eagle Lincoln Ultimate Hearse white, white top, blue leather
 2005 Eureka Cadillac Onyx Hearse black, black top, black leather, oval window	 2003 Eagle Cadillac Ultimate Hearse silver, gunmetal crown top, blue leather, oval window	 2006 Superior Cadillac Statesman Hearse black, black top, black leather	 2002 Eagle Cadillac Ultimate Hearse black, black top, blue leather, purple strobe light
 2001 S&S Lincoln Six Door Limo black, black top, black leather	 1998 S & S Cadillac Victoria Hearse dark blue, dark blue top, blue leather, strobe bar	 1996 Eagle Cadillac Coupe de Fleur w/table black, black top, black leather, electric table	 1996 Eureka Lincoln Six Door Limo white, gray leather

NEW Chicago
1-800-4-HEARSE
847-577-8400

NEW Twin Cities
1-800-639-0604
763-576-3934

Come visit us on the web at www.4hearse.com

*Leading the industry for over 130 years...
Leading premier funerals today!*



*The widest-opening
load door available!*

S&S Majestic Lincoln



www.Accubuilt.com
(888) 324-7895



OCTOBER 12-15
Visit us at Booth #1751



THE S&S COACH COMPANY

The Standard of Excellence Since 1876

Homesteaders appoints Stephen Lang Executive Vice President for Marketing, Sales, Service

WEST DES MOINES, IA—Homesteaders Life Company President and Chairman **Graham Cook** announced that **Stephen Lang**, former chief executive officer of **Forethought Financial Services**, will join Homesteaders as executive vice president overseeing marketing, sales and customer service. Lang will begin his new role September 1.

Lang brings to Homesteaders nearly 20 years of experience in pre-need insurance funding from his years at Forethought, where during his tenure he was involved with human resources, insurance operations and sales and as the top executive. From 2001 to 2006 he was CEO of Forethought Financial Services and president of several Forethought subsidiary companies. Most recently he was president of **Global Recruiters of Batesville**, a recruiting firm that specializes in executive search and placement for the funeral and cemetery industries.

"Steve's years at the helm of Forethought provide a perspective of what works and what doesn't," says Cook. "We respected each other as competitors and we are planning to leverage his many talents to enhance our position as the pre-eminent funeral insurance funding company."

Lang says he decided to join Homesteaders because he believes Homesteaders represents the best choice today for funeral home owners, marketing organizations and pre-need managers who seek financial stability from their funeral insurance provider.

"Homesteaders is a strong and well-managed company," says Lang. "I am very impressed with the quality of talent at all levels and can see why the organization continues to earn the loyalty of so many funeral home owners. There is a level of integrity here that is truly remarkable."

Homesteaders Life Company has a singular commitment to the success of its funeral home customers and to preserving the value of funeral service. Founded in Des Moines, IA in 1906, the company is a national leader in the funeral insurance industry and has been providing funeral insurance funding and support for more than 100 years. For more information about the company or its services, visit Homesteaders on the Web at www.homesteaderslife.com.

Questions and Answers with Graham Cook and Steve Lang

Q: Why would Homesteaders hire the former CEO of its biggest competitor?

A: [Cook] "Few people in the pre-need funding industry have the combination of experi-

ence and knowledge that Steve possesses. He was among the group that started Forethought and provided the leadership to help it grow into the biggest in the business. I know others sought the opportunity to work with Steve, and I think the mutual respect we had for one another attracted him to Homesteaders. It would have been a mistake to ignore the potential upside, and I firmly believe Steve will flourish in our culture and as a part of our management group."



Stephen Lang

A: [Lang] "I left Forethought in 2006 shortly following the sale of the company to a private equity investment group. Since then, the company experienced many changes in its organization and personnel. During the past couple of years I have remained quite active in funeral service and the supporting industries through

my executive search and recruiting company. I am convinced that most funeral home owners seek partnerships with suppliers that demonstrate a long-term singular commitment to advance funeral planning and funding. This is the essence of the Homesteaders value proposition, and I believe it is a 'right place, right time' opportunity for me."

Q: Does this mean Steve will succeed Graham as CEO of Homesteaders?

A: [Cook] "No. Steve will hold the office of executive vice president with responsibility for the sales, marketing and customer service departments. His general management skills are certainly an asset that Homesteaders' policy owners, customers and employees can view as a tremendous benefit to the company's future growth. I will continue serving as president, CEO and chairman of the board."

Q: Can we expect to see a lot of changes as a result of Steve joining the company?

A: [Cook] "Steve believes that Homesteaders is a strong and well run business that is uniquely positioned to grow and continue as a market leader in pre-need insurance funding. The types of changes I expect will be no different than if we hired anyone else regardless of their connection to funeral service. We will listen to our customers and trusted advisors for clues about how to keep our policy owners' funds secure, help our funeral home customers achieve success and remain a responsible employer."

A: [Lang] "I couldn't agree more. There are always opportunities to improve, but I believe that Homesteaders is definitely headed in the right direction. However, as a customer-centric organization we are committed to seek input from customers, consumers and employees for new ideas that will help us succeed in making good on the company's value proposition."

Q: Why would Steve leave his business to join Homesteaders?

A: [Lang] "My executive search business has been a very successful venture for me. The work of finding talent has been challenging and rewarding. I truly missed my involvement in the advance funeral planning and insurance funding industry. We had a mutual respect as competitors. When the opportunity presented itself to consult for Homesteaders, I welcomed it. After three months it became quite clear to me that Homesteaders is the best company available for funeral professionals who seek financial stability from their insurance supplier. I felt I could offer something to help the company continue to grow. Graham had an opening, and we made it happen."

eCedent™ promises to "End the Death Certificate Paper Chase"

Continued from Page B4

"We understand the frustration of funeral directors and other professionals in the death certificate management process," said **Chuck Conrad**, president of eCedent™. "That's why we created eCedent™—to make it possible for death certificates to be filled out and signed electronically. Our system eliminates all those 'reminder' phone calls, and the need to drive around and 'chase' physicians all over town. Funeral directors using eCedent™ can fill out and print completed certificates at their convenience, via computer—meaning no more physical pickup and delivery of paperwork. They'll also save time, reduce expenses, and be able to better serve their clients."

How effective is eCedent™? Conrad explained that the system is now being beta-tested in Indiana County, Pennsylvania, and the results are impressive. Local physicians are completing and signing death certificates in as little as twenty minutes after the certificate's creation. Indiana Regional Medical Center, the area's leading healthcare facility, has mandated that all its death certificates must be done electronically via eCedent™. Many local funeral homes have already signed up, and are taking advantage of the system's many benefits.

"The program has removed many office hassles of obtaining and filing death certificates," said **Michael G. Minich**, supervisor of **Bowser-Minich Funeral Homes, Inc.** in Indiana, PA. "The expense in gasoline alone is significant to our operational costs." Minich also praised eCedent's "ability to lower mistakes by making sure you don't miss any fields...[be-

cause] having the entire completed certificate in front of you on the computer screen, you can more easily catch errors before printing the document."

He also reported that "[Our] efficiency of providing certified copies [of death certificates] to our families has increased, mostly by the day of the funeral service. This helps our families by having the documents available to process their many legal needs, many of which are funding sources needed to support survivors."

"Finally," he continued, "funeral directors have long moaned and groaned about the death certificate chase and hassle. Funeral directors will love eCedent. My funeral friends who know about our testing activities want to sign up now."

eCedent™ charges funeral homes per decedent to use its death certificate service. This same fee is then passed on directly to the client (and the system will easily print a receipt). The fee also includes unlimited death certificate printing privileges, so the funeral home can print test or sample copies as needed. "Our funeral home members are telling us they're very happy with the system's user-friendly design. eCedent™ is amazingly quick and easy to use, and completely secure," Conrad said.

Funeral directors aren't the only ones praising eCedent™. The Hospital Council of Western Pennsylvania and eCedent™ have already announced a strategic partnership, with the goal of computerizing death certificate processing throughout the Commonwealth. "Hospital Council is pleased to in-

troduce this innovative new technology to the Pennsylvania healthcare marketplace," said **John Piazza**, consultant to the Hospital Council of Western Pennsylvania. "eCedent's creation of an electronic death certificate allows all involved in the death certificate process to save precious time and money, especially caregivers."

Conrad agreed. "We're very happy to be working with Hospital Council to bring eCedent™ to our customers," he said. "Hospital Council is widely known for helping its members locate the best products and the best values, and we believe eCedent™ meets that high standard." eCedent™ reports that in a sample test, a hospital processing 40 deaths a month saved a minimum of 20 hours per week just by using eCedent™.

eCedent™ is also fully compliant with NCHS standards. And because death certificate procedures vary from state to state, eCedent™ can of course be customized, including a particular state's needs for data integrity and reporting. In states where the funeral home or coroner is the creator of the death certificate, eCedent™ allows those professionals to easily do their parts online. If the coroner has been involved, eCedent™ automatically notifies the funeral home (via email or text message) that the certificate is ready for printing.

Coroners and medical examiners can not only complete death certificates online, but also have the added benefit of a powerful, total incident management system built right into the program. Because eCedent™ is available online 24 hours a day, investigators can complete most of their paperwork and data entry right from the field. eCedent™ manages case data, including photographs, and autopsy and toxicology reports—all at the same convenient location. The system even offers an encrypted e-commerce module that lets third-party investigators purchase coroner reports and photos via online credit card transactions. Payments are made up-front, and data can then be downloaded for "instant" delivery.

"We've done our homework in designing eCedent™, drawing from many years of experience in the field," Conrad said. "We've also had in-depth focus groups with professionals from across the industry. We understand what they need, and we're looking forward to revolutionizing how death certificates are handled."

For more information, please contact: Chuck Conrad, eCedent™, 625 Kolter Drive, Indiana, PA 15701. Phone toll free 1-866-472-0367 Ext. 3. Email chuck@eCedent.com or visit their website at www.eCedent.com.

Vischer Funeral Supplies announces Ferno's new 24 Mini Maxx H



WARMINSTER, PA—Vischer Funeral Supplies, Inc. announces the availability of **Ferno's** new **24 Mini Maxx H**, the 1,000-pound capacity, high loading mortuary cot, designed for high floor vehicles. Ferno products offer the unmatched quality that has been an industry standard since your grandfather's days. For further information and pricing, visit the Vischer Funeral Supplies website at www.vischerfuneralsupplies.com or contact them directly at (800)752-8767.

Biondan North America completes first year in New Location

TORONTO, ONTARIO, CANADA—Biondan North America has been delighted with the very warm reception they have received since they opened their new office and warehouse last summer.

"It is vitally important," says **Vince Cox**, President of Biondan North America and the whole company of **Biondan**, "that we produce a high quality product. We take much pride in the reputation of our bronze mausolea and monument product line, including our **Kosmolux™** line of reconstituted Carrara marble statues and it is most gratifying to hear that you know and appreciate our products well."

The decision to enter the North American market as Biondan North America and sell directly to clients was made so that existing and future clients will know the provenance of genuine Biondan and **Kosmolux™** products. In addition, clients will be able to avoid inferior copies that have been commonly associated with Asian suppliers and will appreciate knowing the source of their supplies. Clients will be able to benefit from reliable service and delivery when dealing directly with a single company. Biondan will continue to stand behind their products as they have done since for over 50 years.

The philosophy of Biondan, since 1956, has always been to support the customer in all ways possible. Their philosophy has been "Excellence through Passion" and they will continue to work with this same passion for the next 50 years.

For more information on any of Biondan's many products or services, including glass niches, urns, and photo-ceramic pictures, please call (877)290-6703 or email info@biondanbronze.com.

Bigger IS better!

A Patented Industry Exclusive!

NEW! 45 inches!

SIDE-TO-SIDE

(15% wider than the competition)

Now the WIDEST FLOOR in the Industry!

What will 45" do for you?

- more room to load/unload!
- less vehicle damage!



45" floor is now a Standard Feature on ALL Superior Cadillac Funeral Coaches

The World's Most Experienced Coachbuilder.

SUPERIOR[®]

Since 1923 COACHES

(888) 324-7895 • www.SuperiorCoaches.com



Matt Wilkerson Completes 2008 Summer Foresight Internship

PHOENIX, AZ— Matt Wilkerson, the Duke University class of 2008 graduate who was awarded the 2008 Summer Internship at **The Foresight Companies, LLC** in Phoenix, has successfully completed his term. The son of **Robert Wilkerson**, one of the shareholders of the well-respected **S.G. Wilkerson & Sons Funeral Home**, and a fourth generation leader in the family business, is headed back to his home in Greenville, NC.

Dan Isard, President of Foresight said, "During the 10-week period, Matt worked on several client projects including a cemetery combination development, two merger assignments, a project with NFDA, as well as several funeral home and cemetery appraisal assignments. Matt did a great job supporting our senior staff on these projects."

Matt stated, "Through various other projects and assignments, I was given a much broader view of the funeral industry than would have ever been possible otherwise. I was able to see what other funeral homes and cemeteries were doing, what worked and what didn't." Matt went on to say, "I could not be more pleased with the experience, unless perhaps Dan's office was located in some sort of tropical paradise and not the arid Sonoran desert."

Previous Foresight summer interns include **Louis Linnemann** of **Linnemann Funeral Homes** of Northern Kentucky, **Warren Claybar** of the **Claybar Funeral Home** in East Texas, and **Mason Hamlin**, son of **Paragon Family Services** founder **Ron Hamlin**. "Our internship opportunity is unique because we want our interns to work right alongside of our professional staff and perform specific services," Isard said. To this, Matt commented, "My hope was that this would be the opportunity I was looking for to gain some real insight in how to efficiently and effectively run a funeral home. I could not have been more right."

Any college student interested in being considered for the 2009 summer internship at Foresight Companies, LLC, should write to Dan Isard (danisard@f4sight.com) and include a short background of college classes to date, additional life experiences and a short essay outlining personal expectations about their future in the funeral or cemetery business. Dan and his staff will respond to each submission and select one lucky student to be awarded the opportunity to work for one of the premier funeral and cemetery consulting companies in the country.

For additional information please contact Mary Cahill at 800-426-0165 or visit our website at: www.f4sight.com

Thumbies: A Standard in Keepsakes

LAKE BARRINGTON, IL—A week seldom passes without **Meadow Hill** receiving calls from funeral directors asking, "Are you the real deal?" or "Are you the original makers of *Thumbies*? We have a family who wants a keepsake from the fingerprints of their loved one, and I need your stuff yesterday." Sometimes these callers refer to the pieces as thumbkins or, their favorite, thumbuddies. Whatever they're called, we are flattered by such questions. Yes, Meadow Hill is the original creator of *Thumbies*. (Whether or not you sound the "b" is up to you!) We are always happy to talk to funeral homes that are just now hearing about fingerprint keepsake jewelry. A short conversation with founder and president, **David Gordon**, quickly lets you know why. David wears the originals—of his daughters—around his neck and they are now almost thirty years old.

Meadow Hill has been in the funeral industry for more than eleven years with its line of custom keepsake jewelry created from the fingerprints of the deceased.

Before that the company had a strong presence in mail order catalogs within the gift industry. In the intervening years Meadow Hill's staff has worked hard to bring the highest levels of service and product quality to our customers. We want funeral homes to feel confident in offering *Thumbies* to their families and to see us as the keepsake standard.

Today, Meadow Hill strives to keep its business healthy, so that it can continue to meet your needs over the long haul and in an efficient and timely manner. We listen to funeral directors across the country in an effort to bring you new and innovative products. And we continually search out ways to be better partners with funeral professionals. We feel we have a winning approach and would love to count you among our customers

To learn more about Meadow Hill's products or to receive a free marketing kit for offering *Thumbie*® keepsakes to the families in your community, call **Adrienne Kalmes**, Director of Sales & Marketing, toll-free at (877) 848-6243.

F.A.C. Offers Marketing Director Program

BURLINGTON, IA—F.A.C.'s Marketing Director Program has been created to take the marketing burden off of funeral directors while concentrating on spending their advertising dollars to get the most out of their budget.

"Over the years we have found many funeral directors are spending time and energy on managing their marketing when this is really something that should be left to the professionals," said **Roger Sheagren**, President of F.A.C. Marketing. "We have created our Marketing Director Program to ease this burden while providing them with professional advice on how, where and when to spend their advertising money to see the most benefit from their budget."

When you sign up for the Marketing Director Program the professionals at F.A.C. will review and examine your current marketing budget and expenditures, providing expert advice on where you can cut back and how to best utilize your investment in the future.

You will also save time and money as the marketing

agency begins to oversee all requests made by local solicitors. Let F.A.C. handle the hassle of dealing with these organizations. Your retainer also includes media buy negotiation as well as full-time consulting services. This means helpful marketing advice is always just a phone call away.

"Our Marketing Director Program has been designed to help funeral directors stay within a reasonable budget while producing results and limiting the amount of time they must spend on these matters," added Sheagren. "We understand a funeral director's time is best spent with families."

F.A.C. Marketing is a full-service marketing agency. With years of experience and concentration in the funeral industry, the professionals at F.A.C. Marketing are dedicated to providing custom marketing solutions to each individual funeral home. For more information on the agency's Marketing Director Program, or any of their services, please visit www.facmarketing.com or call 800-800-5809.

Forethought joins NHPCO and the fight to improve end-of-life Care

INDIANAPOLIS, IN—**Forethought Financial Group, Inc.** ("Forethought") recently announced that the company has joined NHPCO—the *National Hospice and Palliative Care Organization*—making it one of the country's only insurance industry providers associated with this program.

Forethought's membership exemplifies the company's commitment to NHPCO's mission to improve end-of-life care and expand access to hospice care with the goal of profoundly enhancing the quality of life for people dying and for their loved ones.

"This is a natural fit for our company. Every one of our products and services is offered to give peace of mind and security to people at the end of their lives. Membership in NHPCO is an ideal extension of our commitment to this market. We're behind the NHPCO mission one hundred percent," explained **John Graf**, President, Chairman and CEO of Forethought.

The perfect example of Forethought's commitment to improving end-of-life care is the free Grief Hotline they operate. The company has trained personnel that act as grief counselors to people who need compassion, sympathy and advice for dealing with their grief.

"This is something we truly believe in. We will continue to search for more ways to demonstrate that Forethought is a company dedicated to improving end-of-life care," added Graf.

NHPCO is the largest nonprofit membership organization representing hospice and palliative care programs and professionals in the United States.

Forethought Financial Group, Inc., through its subsidiaries, provides innovative insurance and financial solutions for families managing retirement and end-of-life needs. Headquartered in Indianapolis, Indiana, our companies provide life insurance, trust programs and annuities.

Forethought's insurance subsidiaries have been consistently recognized by A.M. Best for financial strength. Insurance affiliates include Forethought Life Insurance Company and Forethought National Life Insurance Company. Collectively, the insurance companies are licensed to sell in 49 states, the District of Columbia and Puerto Rico. Forethought also provides trust services in 28 states and the District of Columbia.

Forethought, through its life insurance subsidiaries, has assets owned and under management in excess of \$3.7 billion, approximately \$720 million in annual revenue, more than \$5.0 billion of life insurance protection in force, and has served more than 2 million policyholders since 1985.

Eternal Image responds to SEC Comments as part of the process to become Fully Reporting

FARMINGTON HILLS, MI—**Eternal Image, Inc.** (OTC:ETNL.PK), a public company engaged in the design, manufacturing and marketing of licensed brand image funerary products such as caskets, urns, monuments and vaults, announced it has recently completed the first round of responses to the Securities and Exchange Commission's comments regarding the S-1 (formerly SB2) Registration by Eternal Image. The company is seeking to move its stock from the Pink Sheets to the OTC Bulletin Board.

"We have reached a milestone in the process and continue to follow the path set for us by the SEC," said **Jim Parliament**, CFO for Eternal Image. "Our S1 registration has been submitted to the SEC along with EI's responses to SEC comments covering the first filing."

Parliament also commented on the company's Fiscal 2007 sales figures, which were also uploaded to EDGAR today.

"EI booked sales of \$309,147 in our first full year of operation," he said. "These sales close the loss gap by 50% over 2006, a trend we anticipate will continue as new products become available later this year."

Net operating loss for 2007 is \$2,461,902 compared with \$4,987,272 for 2006. Revenues for 2007 were \$309,147 against sales of \$0.00 in 2006.

Eternal Image will distribute its first licensed image caskets this fall. It will also display complete product lines at the upcoming *National Funeral Directors Association* Expo in Orlando this coming October, where it plans to debut new product lines and line extensions.

Release of this information is in accordance with SEC regulations in compliance with Eternal Image S-1 application. For more information about Eternal Image, visit www.eternalimage.net.

Eternal Image, founded in 2002, is headquartered in Farmington Hills. The company is the first and only manufacturer and marketer of licensed brand image funerary products. Currently, the company offers urns and caskets that feature licensed images from Major League Baseball, STAR TREK, Precious Moments, and the Vatican Library Collection, as well as pet urns featuring the American Kennel Club, and Cat Fanciers'™ Association. For more information about EI, visit www.EternalImage.net or call 1-888-6-CASKET.

Universal Plan: Maintain Your Current Vendor or Supplier while using the aegis System

INDIANAPOLIS, IN—**aegis, Inc.**, the leading provider of point of sale tools for cemetery monuments and markers, has announced their product will now be available to all cemetery and funeral homes through their "Universal Plan."

Initially designed to support orders for their granite, the aegis point of sale tool streamlines the design, quoting, and ordering process. Funeral professionals using the tool are able to spend more time focused on their clients, offering more personalization and upgraded alternatives.

In response to numerous inquiries, aegis has created the Universal Plan—a version of their tool which will work regardless of the manufacturer or vendor selected to provide the granite.

"Our intent has always been to help those companies who want to eliminate

Funeral Industry Firm cuts loss by more than Fifty Percent over Previous Year.

the headaches, hassles and risks associated with selling monuments; while protecting the memories of the bereaved family through a satisfying experience," according to **Rick Kelner**, president of aegis, Inc. "In addition, the simpler process allows these same companies to provide their service more profitability, with upgrades, shorter order cycles, and fewer reworks as consumers see exactly what they have selected before finalizing the order."

aegis, Inc. is an application service provider of a web hosted, fully automated point of sale system to create unique and personalized cemetery monuments and markers; marketing to funeral homes and cemeteries. For further information please visit aegis on the web at www.alwaysaegis.com or call (866) 488-8881.

Eagle Coach Company . . .

Expect Excellence

Quality, Innovation and Service

Introducing the all new
Echelon Limited Series



Representing the next evolution in innovative design and styling.



Standard skylight to illuminate casket area.



Echelon-L Limited with standard commercial glass appearance.



800.537.2963 • www.eaglecoachcompany.com



Wilbert Funeral Services, Inc. welcomes new members to Executive Management Team



Terry Whitlock



Denny Knigga



Joe Weigel



Adrian Lee

BROADVIEW, IL— Wilbert Funeral Services, Inc. has announced the expansion of a management role and the addition of three new members to its management team. The announcement coincides with Wilbert's continuing growth and versatility as North America's leading provider of burial vaults and cremation-related products and services.

Mr. Terry Whitlock will serve in an enhanced capacity as Wilbert's vice president of business development. In his new role, Mr. Whitlock will provide leadership for the Wilbert licensee network, act as the liaison between Wilbert and its licensees, and oversee licensee compliance. He will also be responsible for Wilbert's special projects, customer service, product management, marketing promotions, and IT business intelligence systems. He will continue to lead initiatives on behalf of the **Wilbert Foundation** as well.

"I'm excited about the opportunities that my new position creates to help the Wilbert licensees and the funeral professionals they serve," Mr. Whitlock said. "The enhanced role continues Wilbert's mission to assist licensees in delivering business solutions to meet current challenges."

Mr. Denny Knigga has been welcomed as Wilbert's new vice president of operations. He will be responsible

for Wilbert's supply chain including purchasing, manufacturing, logistics, and warehousing. He will also oversee product quality and engineering. Mr. Knigga's long career features successful experience in manufacturing, lean systems, value engineering, and supply-chain management. Before joining Wilbert, he had been involved with multi-site operations for 17 years with **Batesville Casket Co.** He also served 20 years with General Motors at their operations in Indianapolis.

"My goal for my contribution to the Wilbert management team will be to provide extra cost-effectiveness to our customers by implementing lean principles in our supply chain," Mr. Knigga said. "I will also aim to enhance our product quality and delivery by expanding upon the culture of continuous improvement throughout the organization."

Mr. Joe Weigel was named the new vice president of marketing in charge of Wilbert's brand management, public relations program, cremation initiatives, trade show and convention efforts, and in-house creative marketing group. His background features expertise in marketing communications, trademarks, copywriting, public relations, branding, and strategic planning. He had previously served Batesville Casket Co. for 14 years in various progressive roles including marketing

of its cremation business. He has also worked with consumer-products and franchise-distribution clients through different marketing agencies.

"I am both honored and excited to be part of Wilbert Funeral Services and its leadership team, which has always set high standards of service and innovation," Mr. Weigel said. "I also look forward to working with our licensees to help the company grow through an expanded portfolio of adaptive and original funeral-service solutions."

Mr. Adrian Lee was welcomed as Wilbert's new director of procurement and logistics with responsibility for the company's purchasing and distribution operations. He had spent the previous two years as the director of operations for Pella Window and Door Corporation, where he managed warehousing and transportation, installation, finishing, project management, and inventory control. He has also worked for the Target and Dayton Hudson corporations as a buyer and operations manager.

"I am eager to help Wilbert Funeral Services make an even greater difference for the funeral profession," Mr. Lee said. "I embrace the opportunity to learn, cultivate, and most important, strengthen the relationship between the Wilbert team and our licensees."

Wilbert's Cremation Choices™ Catalog wins Ginny Award



MONTREAL, QUEBEC— For the fourth year in a row, **Wilbert's Cremation Choices** catalog is the proud recipient of the **Cremation Association of North America (CANA)** 2008 Ginny Award of Excellence for Outstanding Catalog.

"Wilbert Funeral Service is deeply honored to again receive this prestigious award that validates our commitment to provide cremation families with a valuable tool for creating a meaningful cremation memorial for their loved one," expressed **Julie A. Burn**, Wilbert's Cremation Services Manager.

The Cremation Choices

catalog heightens awareness of the many selections available to families when cremation is chosen as the means of final interment. In addition to product selections, the catalog discusses ser-

The Cremation Association of North America presents Wilbert with its Fourth Award

vice options as well as the many ways cremation products can be personalized.

The Cremation Association of North America (CANA) created the GINNY Awards in 2002 as a way to honor professionals in the cremation and memorialization industry. The inaugural honor went to the individual the award was named after, **Ginny Blair**, who had been CANA's Public Relations Consultant since 1982. Commencing in 2003, the Ginny's quickly rose as the benchmark for industry public relations and advertising campaigns recognizing outstanding and innovative creative.

"Since its inception, the Ginny Award has represented some of the finest creative examples that truly exemplify what cremation marketing is all about," said **John Chasca**, CANA's president. "This year, we had some phenomenal Ginny Award entries. It was one of the toughest years for our judges. This year's Ginny Award winners should hold their award in the highest regard."

Copies of the Cremation Choices catalog can be obtained by contacting your local Wilbert licensee or by emailing more-info@wilbertinc.com.

Customize Your Direct Mail Program
Call 1-800-321-7479

NOMIS
PUBLICATIONS, INC.

Efficiency

Looking for the fastest way to
find a new supplier?

Log on to the International Memorialization Supply Association's (IMSA) website for:

- 4 IMSA member companies and their products
- 4 Links to suppliers' websites
- 4 Members' telephone numbers.

Visit www.imsa-online.com today!



For membership information, contact:

David Yearsley

International Memorialization Supply Association

P.O. Box 663 • Export, PA 15632

1-800-864-4174

www.imsa-online.com

Shipping DIRECTORY

RATES: 1/2" ad \$170 • 3/4" ad \$205 • 1" ad \$245 • 2" ad \$405 • 3" ad \$535 • 4" ad \$635 • 5" ad \$745
COLOR: 1/2", 3/4", 1" and 2" ads, add \$75 • 3", 4" and 5" ads, add \$100

All Shipping Directory ads run for 12 months and are to be prepaid.
 Deadline is the 5th of the previous month. Ad rates are for camera ready copy.

Mail to: Funeral Home & Cemetery News, PO Box 5159, Youngstown, OH 44514 • Call 800-321-7479 • Fax 800-321-9040 • E-mail info@nomispublications.com

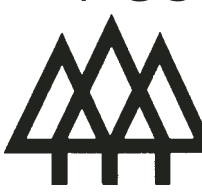
ALABAMA

Nationwide Ground Transportation
 24/7 Mortuary Shipping * Licensed * Insured
Professional Transport, LLC
 (256) 431-2992

CALIFORNIA

Alacritas Inc.
 Mortuary Transportation Services
 "Professionals you can trust."
 Facility & Home Removals Sea Scattering
 Long Distance Transfers Guaranteed Pricing!
 Call 24 / 7
PHONE: 866-300-1492
RELEASE FAX: 510-436-2844

COLORADO

SERVING ALL OF COLORADO INCLUDING THE ENTIRE DENVER METRO AREA
 "Colorado's Most Reliable Shipping Service Since 1986"
 For 24-Hour Immediate Service Call:
1-866-786-3962
 **All Mortuary Services, Inc.**
 All Shipping Services Available
\$695 Ship Out or Cremation
 Embalmers Facilities Crematory on Premises
 National Board Certified OSHA Compliant 24 Hour Video Monitoring
 Licensed: NE, KS & WY Clean & Modern For Total Security
TOM KAMM, MSP, Owner • STEVE ZABEL, CFSP, Manager
 Member of CFDA, NFDA, CANA, DFDA • Licensed in NE, WY, KS
 1338 S Jason, Denver, CO 80223 • Fax (303) 722-0874

CONNECTICUT

HARTFORD TRADE SERVICE
 ON SITE CREMATORY
 Kevin K. Riley, Funeral Director
 Convenient To All Local Hospitals Area Convalescent Homes Connecticut Hospice Inc. In Branford
860-282-4500
 Cell 860-559-7728 Fax 860-282-0393
 24 Hr Professional Service Full Shipping and Cremation Services Service in the Trade Service for 23 Years
 Serving the Chief Medical Examiner's Office and All of Connecticut
456 Tolland St., East Hartford, Connecticut 06108

MORTUARY SUPPORT SERVICES LLC
 PO Box 407, Waterbury, CT 06720 • (203)233-1547
 mortuary.services@sbcglobal.net • Wayne P. Seman

FLORIDA

SCARANO SHIPPING
 When you select Scarano Shipping you receive prompt, personal service without the risk.
 • First-rate, on-site embalming procedures that ensure remains arrive from Florida in quality condition.
 • The promise that you will never lose your rightful casket sale to a Florida funeral home.
 • One guaranteed price without the risk of hidden charges, add-ons or extra fees.
 - NO CASKET SALE -
 24 hours a day, 7 days a week
 Joe Scarano will answer your call personally!
1-800-423-5901
 Family owned and operated



Joseph A. Scarano
 Owner



Anywhere in Florida!



FORT MYERS Memorial Gardens
 "S.W. Florida's Finest and Most Trusted Shipping Service"
 Serving Fort Myers, Cape Coral, North Fort Myers, Estero, Bonita Springs, Lehigh Acres, Naples, Port Charlotte, & Punta Gorda
 We Work With You, Not Against You!

SOUTHWEST FLORIDA
877-936-0555
 Fax 239-425-9233
 Independently Owned and Operated Since 1954
 FFDA * NFDA *

 Michael P. Gendron
 Funeral Director
 FORT MYERS, FLORIDA 33907

TW TRANSPORT SERVICES
 2578 Enterprise Rd, Ste 216, Orange City, Florida 32763
(386)316-4500 Lic. # FR178
 Transportation of Disinterments Out of Town or Out of State
 Airport Receiving or Ship-Outs and Long Distance Removals

Orlando
 Serving ONLY the Central Florida Area.
 So you can tell your families,
 "Yes, I have a friend there!"
ROBERT BRYANT
 A shipping service you can depend on.
 toll free 877-SHIP2YOU
 Shipping or Cremation 877-744-7296
 24/7
 Family Owned and Operated.
 A Robert Bryant Funeral and Cremation Chapel
 321 E. Michigan Street, Orlando, FL 32806

ILLINOIS

KEPOUROS FUNERAL SERVICE
(708) 388-0129
 JASON A. KEPOUROS
 Funeral Director/Embalmer
 Serving Chicago and Surrounding Area
Complete Shipping Package
No Casket Sale • Prompt Retrieval
www.kepourosfuneralservice.com

MARYLAND

DREW REMOVAL SERVICE
(301) 218-4329
 CALL US WHEN YOUR IMAGE MATTERS...
 SERVING WASHINGTON DC • MARYLAND • NORTHERN VIRGINIA
 • Embalming • Ship-Outs
 • Removals • Refrigeration
 • Arlington Cemetery Drop-Offs
 • Transport up to 400 Miles
 • Dulles Airport • BWI Airport • Reagan Airport
 • DCMEQ / Baltimore MEO / Virginia MEO
 • Complete Shipping starting at \$795.00
 (Excludes Airfare and Permit Fees)
 NOT AFFILIATED WITH ANY PUBLIC FUNERAL HOME
 TODD W. DREW
 LICENSED DIRECTOR & EMBALMER

MASSACHUSETTS

Boston
FAGGAS EMBALMING SERVICE
 Nick Faggas, CFSP • Adrienne & George Faggas
1-800-222-2586
(617) 923-0416
 551 Mt. Auburn St. - Exit 17 Off Mass. Pike
 P.O. Box 169 Watertown, MA 02471

NORTH CAROLINA

RALEIGH - DURHAM - CHAPEL HILL - BURLINGTON
 **DIRECTOR SERVICES**
 SERVING NORTH CAROLINA & NEIGHBORING STATES
 EMBALMING • REMOVALS • SHIPPING
 TRANSPORT • CREMATION SERVICES
AFFORDABLE SERVICES
 SERVING
GREENSBORO - RALEIGH - CHARLOTTE
 AIRPORTS
336-751-3111  **336-679-8871**
 336-655-9654 CELL 336-751-1107 FAX
 LET US BE YOUR CAROLINA CONNECTION
 Providing Quality Service for the Funeral Director for over 25 Years
 GREENSBORO - WINSTON SALEM - HIGH POINT - MOCKSVILLE

THE SHIPPING DIRECTORY IS CONTINUED ON THE NEXT PAGE

Shipping DIRECTORY CONTINUED

OHIO

Columbus



COLUMBUS TRADE & LIVERY

Central Ohio's Most Trusted Trade Service

24 Hour Pager 1-800-309-4548

- Quality Embalming
- Graveside Services
- Full Service Shipping and Cremation
- Removals/Transfers to and from Any Location

John E. Simeone
President and Owner
Phone 614-403-0295

Minutes to Port Columbus International Airport

Service from the Franklin County Coroner's Office, as well as any nursing home or private residence located in Franklin County and central Ohio.

Convenient to the following Hospitals:

- | | |
|--------------------------|--------------------------------------|
| Children's Hospital | Mt. Carmel West Medical Center |
| Doctors Hospital North | Ohio State University Hospital East |
| Doctors Hospital West | Ohio State University Medical Center |
| Fairfield Medical Center | Riverside Hospital |
| Grady Memorial Hospital | Mt. Carmel/St. Ann's Hospital |
| Mt. Carmel East Hospital | |

Reliable • Professional • Reasonable

SOUTH CAROLINA

(877) 808-3841



Removals • Embalming
Transportation

Graveside Directing
Cremains Scattering

Reliable 24 hour Service!
Providing Excellent Service Since 1995

P.O. Box 12684 P.O. Box 1861
Charleston, SC 29422 Greenville, SC 29602
Fax (843) 762-2572 Fax (864) 278-0190

www.CarolinaFuneralServices.com

VIRGINIA *Continued*

SLOAN TRANSFER SERVICE, INC.

Fully Licensed Service • Ship In • Ship Out

David J. Sloan, Sr., Owner and Operator
David J. Sloan, II, LFD
4340 Granby Rd, Dale City, VA 22193

TOLL FREE (877) 580-7481 • (703) 580-7480
FAX (703) 580-8485

Ronald Reagan Washington National Airport (DCA)
Washington Dulles International Airport (IAD)
Richmond International Airport (RIC)

We are honored to provide military interments at Arlington, Quantico and Culpeper National Cemeteries.

We provide traditional funeral services, cremation services, long distance ground transportation, shipping and receiving services, disinterments/reinterments, videograph and photograph services.

Located just south of our nation's capital.
Serving the Washington, DC/Virginia Area.

VIRGINIA

ANDRE SANDERS & SONS MORTUARY SERVICES

\$695⁰⁰ Excluding airfare, filing and permit fees.

VA# **703-339-5230**
DC# **202-583-0009**

24 HOURS • 7 DAYS

Serving:
Washington, DC • Maryland • Northern Virginia

Embalming • Removals • Ship-outs • Transporting
All Military Cemetery Drop-off
Licensed Embalmers (DC • MD • VA)

Specializing in Infectious Disease Cases – Call for Price

WASHINGTON

Seattle

First Call Plus

of Washington, L.L.C.

Serving: SEATTLE, Tacoma, Everett & Western Washington

Removals Cremation
Embalming Ship in/out

1-800-823-3570

Office: 253-893-0321 Fax: 253-893-0323
email: info@firstcallplus.com
www.firstcallplus.com

Member: WSFDA, CANA & WCFA
A Privately Owned Funeral Establishment serving Funeral Homes and Mortuaries with Professionalism and Pride

PENNSYLVANIA

CENTRAL PENNSYLVANIA MORTUARY TRANSPORT

Local & Long Distance — 24 Hour Service

(717) 930-0575
Pager **(717) 213-5103**

- Minutes from Harrisburg International Airport and Hershey Medical Center
- Serving all major Airports, Hospitals and Personal Care Facilities

Arrangements Made For:
Cremations • Embalming • Ship-Outs

DREW REMOVAL SERVICE (301) 218-4329

SERVING WASHINGTON DC • MARYLAND • NORTHERN VIRGINIA
SEE OUR AD IN MARYLAND

TO PLACE YOUR AD HERE
CALL 1-800-321-7479

Customize Your Direct Mail Program

Call **1-800-321-7479**



WEST VIRGINIA

RELIABLE TRANSPORT SERVICE

WESTON, WEST VIRGINIA
Covering West Virginia and Surrounding States
CALL FOR PRICING
(304)269-1466 or (304)987-1465



SUBSCRIPTION

ANNUAL SUBSCRIPTION

- \$20.00 Subscription
- \$40.00 First Class
- \$50.00 Canada & Mexico
- \$65.00 Outside North America

Name _____

Address _____

City _____

State _____ Zip _____

Phone _____

Signature _____



Master Card, Visa, American Express and Discover Orders:
1-800-321-7479
Fax 1-800-321-9040



PO Box 5159, Youngstown, OH 44514

Classified **ADS**

Rates

1 Issue(up to 50 words) \$ 50.00
3 Issues.....(up to 50 words) \$125.00

ADDITIONAL COSTS PER ISSUE

Additional Words.....\$.30
Box Reply Number \$ 8.00
Boxed Border..... \$ 5.00
Color Background \$10.00
 (Color Background Includes Boxed Border)

All ads appear online at
www.nomispublications.com

Mail to:



PO Box 5159, Youngstown, Ohio 44514

Fax to: 1-800-321-9040
 Call: 1-800-321-7479

E-Mail: info@nomispublications.com

Order online at:
www.nomispublications.com

GET A JUMP ON YOUR CLASSIFIED ADVERTISING

To place an ad
 or to view ads
prior to publication
 in the
 Funeral Home
 & Cemetery News,
 visit our website at
www.nomispublications.com



Prices Subject to Change without notice.
No Refunds.

**DEADLINE IS
 THE 5th OF THE
 PREVIOUS MONTH**

PLEASE NOTE:
 We do not take responsibility for
 our boxholders. We hope they will
 respond promptly in a responsible
 manner. **PLEASE! DO NOT** ask us to
 contact Boxholders. Contact can
 only be made in writing. **NO in-**
formation will be given regarding
boxholders.

*The Funeral Home & Cemetery News does not
 guarantee that the items, positions or services
 advertised are still available, or that the person
 inquiring about the ad will obtain a response.*

DEPARTMENT INDEX

Antique Cars/Equipment.....	1
Business Equipment.....	2
Business Opportunities.....	3
Consultation Services.....	4
Funeral Business For Sale.....	5
Funeral Business Wanted.....	6
Hearse/Limousines.....	8
Help Wanted.....	9
Miscellaneous.....	10
Position Wanted.....	12
Wanted to Buy.....	13

Antique Cars/Equipment 1

2005 Amish Built 1800s Horse Drawn Hearse Replica. Two 8-year-old black standard bred (pulling) horses. New harness gear. 40 ft. enclosed trailer for hearse and horses with Onan generator. Package price \$35,000. Oklahoma. **(580)276-4469.** 10ND

Wanted and For Sale: Horse Drawn Hearse. Lamps for horse drawn and early motorized hearse. Early funeral items. Other horse drawn vehicles—Broughams and Rockaways. We also handle new reproduction hearses. Black or white. See us before starting your museum. Photos available. Delivery is available. **Horse Drawn appraisal also available. Wanted:** table ornaments and roof finials or urns for horse drawn hearse. **Call Art Pagel at (262)675-6471 or email carauc@hotmail.com** 10ND

Colonial Professional Cars Ltd

Family Owned
and Operated

1-800-438-9329

Visit our website
www.colonialcars.net

Coaches

2002 Eagle/Cadillac
black exterior/blue leather, low miles

2002 Eagle "Ultimate"/Cadillac
white exterior/blue leather, crown roof w/polished band, only 1 remaining!

Limousines

2002 LCW/Cadillac
white exterior/blue leather
3" raised roof

2004 LCW/Cadillac
white exterior/blue leather
3" raised roof

First Call Vehicles

1996 Plymouth Van
black w/black vinyl top, full removable casket floor w/hardware, removable panels

All pre-owned vehicles are garage kept and fully serviced.
Flexible financing and walk away leases available.

Order your 2009 Eagle first call van
or first call suburban TODAY!!

CALL NOW! 1-800-438-9329



Customize Your Direct Mail Program

Database Files
 Reports
 Mailing Lists

FORMATS AVAILABLE:

Self Adhesive Mailing Labels
 Barcodes Available
 USPS Cass Approved Paperwork Available

Reports
 Include Name, Address & Phone
 Can Be Ordered Alone or for Follow up to
 Mailing Labels

CD-Rom or E-mail Files
 One Time Usage or Multiple Usage Available

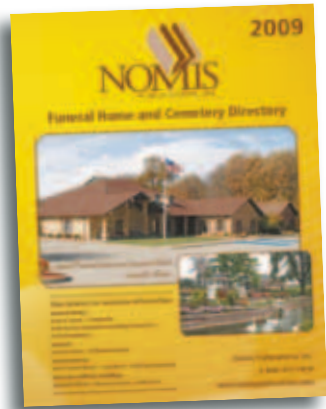
SELECT:
 Funeral Homes
 Cemeteries
 Crematories

SORT BY:
 State
 County
 More...

**CALL FOR COUNTS & COSTS
 TO CUSTOMIZE YOUR MAILING PROGRAM**

TODAY!

1-800-321-7479



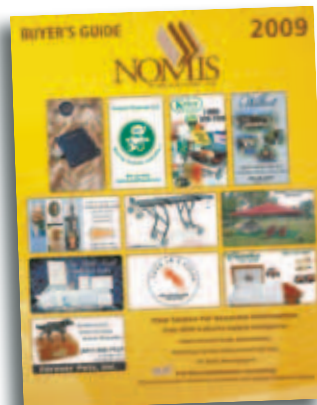
U.S. Funeral Homes
New U.S. Cemeteries
 Populations; State Boards; Air Shipping Points
 Where to Get Certified Certificates
 Canadian Funeral Homes and Daily Papers
 International Funeral Homes
 Consulates and Shipping Regulations
 Trade Service Companies
 Veterans Affairs Facilities
 U.S. Daily Papers *including websites & email addresses*

STANDARD SIZE
 (8½" x 11")

ONLY \$125.00

POCKET SIZE
 (5" x 7")

ONLY \$85.00



Over 2000 Death Care Industry Supply Companies are listed by the product or service offered to Funeral Homes and/or Cemeteries

New Also includes: Pet Funeral Homes, Cemeteries, Crematories and Supply Companies

U.S. Daily Papers *including websites & email addresses*

Funeral Service Education Programs

Industry Associations - national, state, local *including websites & email addresses*

ONLY \$30.00

With The Funeral Home & Cemetery Directory

ONLY \$40.00

Without The Funeral Home & Cemetery Directory

2009 EDITIONS — ORDER TODAY!

2009 FUNERAL HOME & CEMETERY DIRECTORY

(Quantity Discounts on orders of 10 or more - Call for pricing)

QTY		TOTAL
_____	2009 STANDARD SIZE (8.5" x 11") \$125.00 ea.	\$ _____
_____	2009 POCKET SIZE (5" x 7") \$85.00 ea.	\$ _____

2009 BUYER'S GUIDE

_____	\$40.00 - without The Funeral Home & Cemetery Directory	\$ _____
_____	\$30.00 - with The Funeral Home & Cemetery Directory	\$ _____

TEDDY BEARS

_____	I Love My Funeral Director Bear \$11.95 ea	\$ _____
-------	--------------------------------------------------	----------

SUB TOTAL \$ _____

Up to \$40.00 add **\$5.00**
 \$41.00 – \$85.00 add **\$8.00**
 \$86.00 – \$150.00 add **\$9.00**
 \$151.00 – \$215.00 add **\$10.00**
 \$216.00 – \$300.00 add **\$11.00**
 Over \$300.00 add **\$15.00**

Shipping / Handling \$ _____

(Ohio only - Sales Tax) \$ _____

FUNERAL HOME & CEMETERY NEWS

_____	1 Year (12 issues) \$20.00	\$ _____
_____	First Class 1 Year (12 issues) \$40.00	\$ _____
_____	Canada/Mexico 1 Year (12 issues) \$50.00	\$ _____

GRAND TOTAL \$ _____

MAILING ADDRESS

Name _____
 Address _____

 City _____
 State _____ Zip _____
 Phone _____
 Ordered by _____

SHIPPING ADDRESS - IF DIFFERENT

(must have physical address for UPS shipping)

Name _____
 Address _____

 City _____
 State _____ Zip _____
 Phone _____
 Ship to ATTN: _____

PAYMENT INFORMATION

Check Money Order
 MasterCard Visa American Express Discover

Card # _____
 Exp. Date _____
 Signature _____
 (Required on Credit Card orders)

RETURN TO

Nomis Publications, Inc., PO Box 5159, Youngstown OH 44514
 phone 800-321-7479 fax 800-321-9040 www.nomispublications.com



Previously published as The National Yellow Book of Funeral Directors, Cemetery Directory and Catalog of Funeral Home and Cemetery Supplies



PO Box 5159 Youngstown OH 44514 800.321.7479 fax 800.321.9040
 info@nomispublications.com www.nomispublications.com



Classified ADS

Funeral Business For Sale 5

FUNERAL HOME BUILDING FOR SALE
 Youngstown, Ohio. Originally built as a funeral home with 10,676 square feet of space. Two exquisite live-in suites. Twelve car garage, 45 paved parking spaces on four lots. Some funeral items still remaining. \$139,000. Owner says make an offer. **Burgan Real Estate Ltd. Leon Turek, Agent. 330-783-0055 Ext. 244.** 5CO

Established for over 75 years, this beautiful historic funeral home does 50-70 cases per year and carries less than 3% accounts receivable. Has over a million dollars in pre-need contracts. Live, work and play in the beautiful Sangre de Cristo Mountains of northern New Mexico. Real estate can be included in the price if buyer so desires, however funeral home space is available for lease. **Serious inquiries only, please email mainoffice505@yahoo.com or phone (505)328-5864.** 5BOND

Congratulations to the NFDA on another great year and wishing you many, many more.



LINDSAY
 CADILLAC OF ALEXANDRIA
 Your source for
 Cadillac Professional Vehicles.

Stop by and say hello in Orlando.

Phil Mathis, Manager
 Professional Vehicles Dept
 1525 Kenwood Avenue
 Alexandria, VA 22302

We will be featured at

Federal Coach's Booth # 442
 Accubuilt's Booth #1751
 Cadillac Booth #2050

Office (703) 647-8836
 Cell (703) 906-4576
 Toll (866) 370-4515
 Fax (703) 998-6062

pmathis@lindsaycadillac.com
lindsaycadipvd@aol.com

"It's easy at" elindsay.com

HEARSES WANTED!



LATE-MODEL HEARSES WANTED
 Selling Outright? Trading? TRAC Lease Ending?



Grand Rapids, MI
 PH: 888-432-7737 or 616-538-8100
 or, offer on-line at www.hearsewanted.com



Cadillac DTS

6-Doors, 24-Hour Cars, 85"-5 Doors Available to meet your every need!

LARGEST Cadillac Service Department in
 NY • NJ • CT



We Service What We Sell

Cadillac Ambassador Six Door



Federal NY
we DISCOUNT

Sedans
 SUV's -



Hearses - Limousines
 "We Have It All!"

Cadillac 24 Hour Car



Cadillac Renaissance Hearse



Contact F. Rick Eichner

1-866-304-8663

Fax: 718-472-0113

43-60 NORTHERN BOULEVARD
 LONG ISLAND CITY, NY 11101



Sales and Leasing

Apply on Line at
www.citylimosales.com

Minutes from LaGuardia Airport • Minutes from the 59th Street Bridge

Classified ADS

Funeral Busn For Sale Cont'd 5

Funeral Home and Business For Sale
Upscale Manayunk-Philadelphia. Across from Catholic Church. 3 BR, marble bath and kitchen, DR, LR, 7 closets. Only \$375,000. Reply 1-609-748-1369.

550N

CREMATION/BURIAL SERVICE

Northern Ohio. Specializing in Direct Cremations and Immediate Burials. Business, building, retort, vehicle and large Pre-Need. Owner retiring. Reply to: Nomis Publications, Inc., PO Box 5159, Dept. 653, Youngstown, OH 44514.

5ASO

Hearses/Limousines 8

1993-1999 Cadillac Coach and Limousine Parts Shipped Nationwide Mullen Coach, LLC 800-548-4040 www.MullenCoach.com

8COND

SEND US YOUR NEWS!

PO Box 5159, Youngstown, OH 44514
Fax (800)321-9040
press_releases@nomispublications.com



2005 CADILLAC S&S 6-DOOR LIMO
blue with blue leather 4 in-stock

HEARSES

2005	Cadillac S&S Hearse (4 in stock).....	blue/blue leather
2004	Cadillac Eagle Hearse (2 in stock).....	silver/gray top/gray leather
	Cadillac S&S Victoria	blue/blue leather
	Cadillac S&S Hearse	silver/blue leather
2003	Lincoln S&S Hearse (2 in stock)	black/black leather
	Lincoln Federal Hearse	silver/neutral leather
	Cadillac S&S Hearse	blue/blue leather
	Cadillac Eagle Hearse	black/black leather
	Cadillac S&S Masterpiece.....	silver/black top/blue leather
2002	Cadillac Eagle Hearse	black/gray leather
	Lincoln Superior Hearse	silver/neutral leather
	Cadillac S&S Victoria	black/blue leather
1999	Cadillac Eagle Hearse	black/blue leather
1998	Cadillac M&M Hearse	black/blue leather
1997	Cadillac Eagle Hearse	black/black leather



CLEVELAND OFFICE

1-888-321-6613

11723 Detroit Avenue • Cleveland, Ohio 44107
216-228-2290 • Fax 216-226-3624

MAXIMIZE YOUR TAX BENEFITS when making Equipment Purchases . . .

DON'T DELAY CALL 1-888-321-6613 TODAY



2004 CADILLAC EAGLE HEARSE
silver with gray top and gray leather 4 in-stock

LIMOUSINES

2005	Cadillac S&S 6-door (5 in stock)	blue/blue leather
2004	Cadillac DaBryan 5-door (3 in stock).....	silver/gray top/gray leather
	Cadillac Federal 6-door	black/black/leather
2003	Lincoln S&S 6-door (2 in stock)	black/black leather
	Cadillac LCW 6-door	black/black leather
	Cadillac S&S 6-door (2 in stock)	white/black top/black leather
2002	Lincoln S&S 6-door	silver/neutral leather
2001	Cadillac Superior 6-door	silver/black leather
	Lincoln S&S 24-hour	black/blue leather
2000	Cadillac S&S 6-door	white/blue leather
	Cadillac S&S 6-door	silver/black leather
1999	Cadillac DaBryan 5-door	silver/black leather
1997	Cadillac Superior 6-door	gold/black top/black leather



2004 CADILLAC S&S VICTORIA HEARSE
blue with blue leather



2003 LINCOLN FEDERAL 6-DOOR LIMO
silver with neutral leather



2002 CADILLAC S&S VICTORIA HEARSE
black with blue leather

OVER 80 USED VEHICLES AT OUR CINCINNATI OFFICE 1-888-321-6613

HEARSES

1994 Cadillac S&S, Commercial Glass, Blue, Some Rust	\$4500
1994 Cadillac Federal, White, 119k mls	\$4500
1994 Cadillac S&S, Black, 44k mls, One Owner	\$7900
1993 Cadillac S&S, FWD, Silver, CLEAN.....	\$2900
1993 Cadillac Superior, Silver, 58k mls	\$4500
1992 Buick Eureka, Black, 59k mls, CLEAN	\$4500
1980 Cadillac S&S, White, 59k mls	\$2700
1988 Cadillac Eureka, Flower Car, Maroon, 38k mls	\$5900

LIMOUSINES

1998 Cadillac Superior, Silver, 82k mls, One Owner, Overheats!	\$2975
1996 Cadillac S&S, Black, 53k mls	\$4500
1996 Cadillac S&S, Silver, 17k mls, AS NEW!	\$6975
1996 Cadillac S&S, Dark Green, 69k mls, SHARP!	\$5500
1995 Cadillac S&S, Black, 63k mls	\$4500
1995 Cadillac Krystal, Black, 31k mls, SHARP!	\$5975
1994 Cadillac S&S Commercial Glass, Black, Flip Seat, 1-owner	\$5975
1993 Cadillac M&M, 6-door, Black, 129k mls	\$2000

Visit our website at www.americancoachsales.com

The New

FUNERAL HOME & CEMETERY NEWS

Previously published as the YB News.

FAMILY OWNED AND OPERATED SINCE 1974



FEATURE ARTICLES MONTHLY COLUMNS
CALENDAR OF EVENTS CLASSIFIED ADS

can be found online at

www.nomispublications.com

Classified **ADS**

Please mention the



FUNERAL HOME & CEMETERY NEWS

when contacting advertisers. It helps them to judge the results of their advertising.

Hearse/Limousines Cont'd 8

2003 6-DOOR LINCOLN BLACK/BLACK EUREKA EXCELLENT \$24,500 718-276-6255 BOND



Richard Palandech

2009 Chevy Express Van w/casket table & entry ramp
 2009 Chevy Suburban
 2002 Chev Astro Van w/casket tbl, blu
 1995 Chev Astro Van, gray
 1994 Cad Eureka Coach, blk, 36k mi
 1994 Cad Fed 6-dr Limo, 24 hr car, blk/blk
 1994 Chev Suburban, blue/silver
 1992 Chevrolet Astro Van, blue
 1991 Cad Eureka Senator Limo, blk
 1990 Cadillac Funeral Coach, blk
 1988 Cadillac Superior Coach, slvr/slvr
 Call (708) 423-4747 BBO

LIMOUSINE & PROFESSIONAL CAR REPAIR SERVICE



New 9000 sq. ft. state-of-the-art Diagnostic and Total Repair Facility designed for you

We understand the needs of the Limousine and Funeral Industries

ASE Certified Technicians
 We honor most Coach Builder Warranties

MIKE URDA - OWNER

31920 Vine Street • Willowick, Ohio 44095 • (440) 516-5466 (LIMO)
 www.limotecserv.com

TCT Coach Sales ~ 508-581-9268

S & S Coach ~ Superior ~ Eureka

HEARSES IN STOCK

LIMOUSINES IN STOCK

2002 CADILLAC S&S MEDALIST BLK / BLK LIKE NEW , SHARP ! 40,000 MILES .
 2002 CADILLAC FEDERAL SILVER / BLUE ALWAYS GARAGED 22,000 MILES LOW MILES
 2001 CADILLAC S&S MASTERPIECE BLK / BLUE 50,000 MILES COMMERCIAL GLASS ~ LOOKING FOR A NEW HOME
 2000 CADILLAC S&S MASTERPIECE BLK / GRAY ONLY 39,000 MILES, COMMERCIAL GLASS ~ SAVE THOUSANDS
 2000 CADILLAC EUREKA BLK / BLUE ONLY 30,000 MILES IN GREAT SHAPE, LOW MILES
 1999 CADILLAC S&S MASTERPIECE BLK /BLK HALF ROOF PULL OUT TABLE , LOADED ONLY 45,000 MILES

2006 CADILLAC 6 DR SILVER / BLK RAISED CLOTH TOP, 15,000 MILES SHARP PAINTED POST. SAVE THOUSANDS OVER NEW !
 2005 LINCOLN 24HR 6 DR BLK /BLK LOADED 3/4 ROOF, FULL VINYL WRAP, 43,000 MILES SHARP
 2005 LINCOLN 24 HR 6 DR SILVER / BLK LOADED 3/4 ROOF FULL VINYL WRAP, LOW MILES

WE HAVE THREE 2002 CADILLAC 6 DRs COMING IN AS SOON AS THE 2009'S ARE DELIVERED, ALL WITH LOWER CHROME AND LOW MILES

CHECK OUR WEB SITE FOR OLDER HEARSES AND LIMOUSINES

TRADES WELCOMED

Visit our web site ~ www.tctcoachsales.com

FINANCING AVAILABLE

Customize Your Direct Mail Program
 Database Files • Reports • Mailing Lists

CALL FOR COUNTS AND COSTS

1-800-321-7479



HOUSTON BROTHERS, Inc.

PROFESSIONAL FUNERAL CARS - SALES & LEASING



1-800-477-0646

*Cadillac - Lincoln
 Hearse - Limousines - First Call Cars*



2008 CADILLAC S&S MEDALIST WITH LIMOUSINE STYLE WINDOW



2008 CADILLAC S&S MEDALIST SILVER WITH LEATHER



2008 CADILLAC S&S 6/47" EXECUTIVE RAISED ROOF



2008 WHITE CADILLAC S&S MEDALIST



1998 CADILLAC S&S 6/65"



2004 CADILLAC FEDERAL EXECUTIVE ROOF



1996 CADILLAC S&S MASTERPIECE



2002 CADILLAC S&S 6/47"

FINANCE AND LEASE TERMS AVAILABLE!

With Approved Credit

Email: houstonhearse@comcast.net

For more details contact

HARRIS RADFORD

Sales & Finance Manager

office

770-419-0690

Visit us online at:

www.houstonhearse.com

249 Cobb Parkway Marietta, GA 30060

fax

770-919-2003

Classified ADS

FLEET SYSTEMS, INC.
751 N Lincoln Ave.
Fremont, NE 68025

www.fleetprocars.com

Hearse > Limousines > Conversions

8 BUY
8 LEASE
8 TRADE

HEARSESES

04 Krystal Cadillac	8	Black
04 Federal Lincoln	8	White
03 Eureka Cadillac	8	Black
00 S&S Lincoln	8	Gray
95 M-M Cadillac	8	White

LIMOUSINES

04 Cadillac 6 Door	8	Black
00 Cadillac 6 Door	8	Black
04 Lincoln 6 Door	8	Black
03 Lincoln 6 Door	8	Black
99 Lincoln 6 Door	8	Black
94 Cadillac 6 Door	8	Gray
92 Lincoln 70"	8	White

CHECK OUR WEBSITE FOR MORE GREAT CARS!
(800) 776-9444
www.fleetprocars.com
bestcars@fleetprocars.com

Help Wanted 9

Sales Position Available
New and used funeral vehicles. For states covering Maryland, Delaware and Virginia. Base, expenses and commission. **Reply to: Nomis Publications, Inc., PO Box 5159, Dept. 654, Youngstown, OH 44514.**

Licensed Funeral Director
Seeking experienced, individual to provide exceptional service. Requires knowledge of products and services, collecting receivables, managing documentation, leadership and ability to multitask. Willing to license in VA. Competitive salary and benefits. Falls Church, VA. Cover letter and resume to laura.nemecek@scius.com. E.O.E. M/F/D/V.

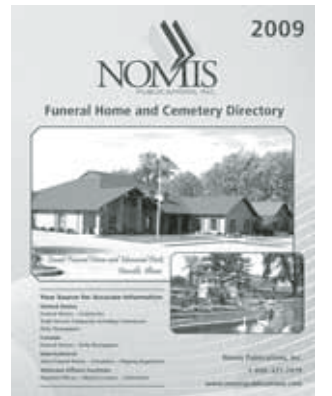
We will lend you money on your Insurance Assignments Immediately! Our rate is

5%

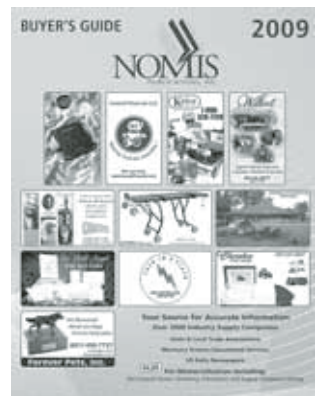
Serving Funeral Directors Since 1988
Mortuary Financial Services, Inc.
(972) 238-7700
1750 N Collins Blvd #114 • Richardson, TX 75080

COMING SOON!
THE 2009 EDITIONS

FUNERAL HOME & CEMETERY DIRECTORY



BUYER'S GUIDE



Order Today!

Call 1-800-321-7479 or visit

www.nomispublications.com

CONAWAY'S

P.O. BOX 1132, UNIONTOWN, PA 15401

800 333 2533

724 439 8800 / FAX: 724 439 6404

VISIT OUR WEB PAGE AT:

www.conawaysales.com



2005 LINCOLN S&S 6-DOOR
BLACK EXTERIOR, BLACK INTERIOR W/23,953 MILES



2003 LINCOLN 100" 6-DOOR LCW
BLACK EXTERIOR, BLACK INTERIOR W/56,000 MILES



2003 CADILLAC S&S 65" W/CEO PKG
BLACK EXTERIOR, BLACK INTERIOR W/25,313 MILES



2001 CADILLAC S&S 47" 6-DOOR LIMOUSINE
BLACK EXTERIOR, BLACK INTERIOR W/16,462 MILES



1999 CADILLAC 24-HOUR 6-DOOR LIMOUSINE
SILVER EXTERIOR, BLACK INTERIOR W/56,000 MILES
NOT PICTURED-BLACK EXT & BLUE INT, ONE OWNER

NOT PICTURED
1999 CADILLAC S&S 6-DR LIMOUSINE, BLK EXT & BLUE INT W/38,420 MILES
1996 CADILLAC 6-DOOR W/FLIP SEAT, SILVER EXT W/33,500 MILES



2005 CADILLAC S&S MEDALIST COACH
BLACK EXTERIOR, GRAY INTERIOR W/18,500 MILES



2004 CADILLAC S&S MEDALIST COACH W/OVAL WINDOW
SILVER BODY, GRAY TOP, BLUE INTERIOR W/18,300 MILES



2003 CADILLAC S&S MEDALIST COACH W/28,830 MILES
BLACK EXTERIOR, BLACK INTERIOR



2002 CADILLAC S&S VICTORIA W/MAN TABLE
BLACK EXTERIOR, GRAY INTERIOR W/17,340 MILES



2001 CADILLAC M&M COACH W/20,603 MILES
WHITE EXTERIOR, BLUE INTERIOR

NOT PICTURED
1999 CADILLAC SUPERIOR, BLK EXT, BLK INT W/45,000 MILES
1998 CADILLAC KRYSTAL, BLK EXT, BLK INT W/27,100 MILES
1994 CADILLAC SUPERIOR HEARSE, WHITE EXT & BLACK INT 41,000 MILES

IF YOU ARE CONSIDERING LEASING:

FINANCING THROUGH TCF EQUIPMENT FINANCE
WE ARE ABLE TO STRUCTURE YOUR FINANCE TO SUIT YOUR NEEDS.

ORDER A NEW 2008 S&S MEDALIST FOR \$999 p/m
OR A NEW 41" LIMOUSINE FOR \$975 p/m (+TTL & DELIVERY)
APPROVED CREDIT - \$3,900 DOWN



2008 CADILLAC ESCALADE W/FULL CONVERSION
BLACK EXTERIOR, GRAY INTERIOR

TIME TO BUY INTEREST IS DOWN!

2008 TAX LAW - BUY NOW - CAN DEDUCT UP TO \$128,000 FOR VEHICLE PURCHASE!

FINEST USED VEHICLES IN THE COUNTRY!!!

SERVING THE FUNERAL INDUSTRY FOR 42 YEARS!!!

WILL SHIP ANYWHERE IN THE COUNTRY REASONABLE RATES.....WE ALSO SHIP OVERSEAS WORLD WIDE SUPPLIERS SINCE 1971 LET US HELP YOU WITH YOUR LETTER OF CREDIT AND FREIGHT FORWARDING NEEDS

ONE STOP FOR EVERYTHING - SERVICE AND REPAIRS - RESTORATION AND CONVERSIONS - IN HOUSE STATE OF THE ART BODY SHOP - LOANER UNITS

800 333 2533

BUY HERE & PAY HERE

NO NEED TO LOOK ANYWHERE ELSE - WE HAVE IT ALL!!

CALL FOR INFORMATION ON THE VEHICLES SHOWN AND FOR OUR COMPLETE LIST OF ADDITIONAL LOW MILEAGE UNITS

Classified ADS

**ADVERTISING DEADLINE IS THE 5th OF THE PREVIOUS MONTH
DON'T LET IT PASS YOU BY!**

PLEASE NOTE: We do not take responsibility for our box holders. We hope they will respond promptly in a responsible manner. PLEASE! DO NOT ask us to contact Box holders. Contact can only be made in writing. NO information will be given regarding box holders.

Help Wanted Cont'd 9

SALES REPRESENTATIVE WANTED

Thacker Caskets, Inc., the nation's fastest growing casket manufacturer, is seeking skilled sales professionals to join our expanding sales team. If you have proven sales abilities, enjoy hard work, and are motivated to succeed then we encourage you to learn more about our straight commission opportunities. We offer unlimited earning potential, a fast paced and supportive sales environment, and the backing of a three-generation, family owned company with a new, state-of-the-art casket factory. Some overnight travel is required. Sound Good? **Fax or email your resume, and a cover letter to Michael Beardsley, VP, Sales & Marketing at 315-687-7428 or casketeer@aol.com**

HANLEY COACH SALES

FINANCING AND LEASING AVAILABLE

1-800-424-9093

WE HAVE SEVERAL 2001 & 2002 COMING IN

COACHES		
2003 Cadillac S&S Coach	Blk/Blk Ext/Blk Int	38,000 mi
2003 Cadillac Superior Coach	Blk/Blk Ext/Blk Int	38,000 mi
2002 Cadillac S&S Coach	Blk/Blk Ext/Blue Int	59,000 mi
2002 Cadillac Superior Coach	Blk/Blk Ext/Gray Int	53,500 mi
2000 Lincoln Eureka Coach	Blk/Blk Ext/Blue Int	42,200 mi
1998 Cadillac M&M Coach	Blk/Blk Ext/Blue Int	48,000 mi
1997 Cadillac Federal Coach	Wht/Wht Ext/Blue Int	74,000 mi
1996 Cadillac Federal Coach	Blk/Blk Ext/Blk Int	46,000 mi
1992 Cadillac S&S Victoria Coach	Silv/Silv Ext/Blue Int	77,700 mi
1992 Cadillac Federal Coach	Wht/Wht Ext/Blue Int	24,000 mi
LIMOUSINES		
2003 Cadillac Eureka 90" 5-Dr Limousine	Wht/Wht Ext/Blue Int	51,500 mi
2003 Cadillac Eureka 90" 5-Dr Limousines (2)	Drk Blue Ext/Blue Int	50,000 mi
2003 Cadillac Eureka 6-Dr Limousine	Silver Ext/Gray Int	29,000 mi
1999 Cadillac Eureka 6-Dr Limousine	Wht/Wht Ext/Blue Int	39,000 mi
1997 Cadillac M&M 6-Dr Limousine	Blk/Blk Ext/Blk Int	68,000 mi
1991 Cadillac S&S 6-Dr Limousine	Blk Top/Silv Ext/Blue Int	63,100 mi
SPECIALTY VEHICLE		
2005 GMC Denali XLT	Wht Ext/Neutral Int	69,000 mi

1-800-424-9093

Authorized Dealer for



St Louis, MO

Please Visit Our Website at www.hanleycoach.com



'04 LINCOLN CROWN HEARSE
White, 29,000 Miles, With Oval Window

\$43,500*

Robert P. Durant

Your Funeral Coach & Limousine Dealer



"I hope you'll give me a chance to serve you!"



NEW '08 S&S CADILLAC 47" LIMO

**WITH 2008 FACTORY REBATES
UP TO \$4,000!**

www.RobertPDurant.com • 215-570-7839

New & Previously Used Funeral Coaches & Limousines



65,000 & 71,000 Mi.

2 TO CHOOSE - '99 LINCOLN LIMOS - Black

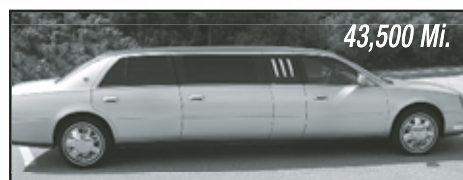
\$8,995* each
or **\$16,000*** for the pair!



61,000 Mi.

'96 LINCOLN COMMERCIAL GLASS HEARSE - Silver

\$12,250*



43,500 Mi.

'03 SUPERIOR CADILLAC 65" LIMO - Silver

\$27,995*



ONLY 1,000 Mi.

'08 S&S VICTORIA FLORALE

SPECIAL PRICING & FINANCING!



29,000 Mi.

'05 LINCOLN S&S 47" LIMO - Black

\$34,995*



24,000 Mi.

'04 CADILLAC S&S RAISED ROOF LIMO - Black

\$35,495*



Brand New '08 EUREKA CADILLAC HEARSE

\$995 PER MO.**
60 MO. LEASE



9,500 Mi.

'04 EUREKA CADILLAC HEARSE - Silver

\$41,500*



New & Previously Used Funeral Coaches & Limousines
301 Alan Wood Rd., Conshohocken, PA 19428

*Plus applicable state tax & fees. **With approved credit. \$3500 down payment. Plus applicable state tax & fees.

The New

FUNERAL HOME & CEMETERY NEWS

Previously published as the YB News

FAMILY OWNED AND OPERATED SINCE 1974



**FEATURE ARTICLES
MONTHLY COLUMNS
CALENDAR OF EVENTS
CLASSIFIED ADS**

can be found online at

www.nomispublications.com

Looking to purchase your own business or recruit help?
Selling a funeral business, hearse, limousine or business equipment?

It's in the

FUNERAL HOME & CEMETERY



NEWS

Family Owned and
Operated Since 1974

Previously Published as the YB News • Still the Place for Your News!

Classifieds

To place your ad in the Funeral Home & Cemetery News, complete the form below. Rates shown are for ads containing 50 words or less. For larger ads write, call or e-mail to receive quote. Deadline is the 5th of the previous month of publication. All ads will also appear in the Classifieds Online, including E-mail or Website links if applicable. Online advertising will appear on our website at www.nomispublications.com within 5 working days from receipt of ad and payment. Sorry, no refunds are given for ads cancelled after appearing in the Online Classifieds.

1 Issue \$50.00 _____

Online Photo \$20.00 _____

Online and In Print Photo \$35.00 _____

Ad Border \$5.00 _____

Reply Number \$8.00 _____

Color Background (includes ad border) \$10.00 _____

TOTAL _____

3 Issues \$125.00 _____

Online Photo \$35.00 _____

Online and In Print Photo \$65.00 _____

Ad Border \$15.00 _____

Reply Number \$24.00 _____

Color Background (includes ad border) \$30.00 _____

TOTAL _____

Classified Categories:

- Antique Cars/Equipment
- Business Equipment
- Business Opportunities
- Consultation Services
- Funeral Business For Sale
- Funeral Business Wanted
- Hearses/Limousines
- Help Wanted
- Miscellaneous
- Position Wanted
- Wanted To Buy

Name _____

Address _____

City _____ St _____ Zip _____

Phone _____

M/C Visa AmEx Discover Check

Card # _____ Exp. Date _____

Signature _____

Required on all orders

Ad copy:

If photo option has been chosen, please attach a quality photo or e-mail jpg file, resolution 72 dpi for online only or 300 dpi for online and in print to: cindy@nomispublications.com subject line: *Classified Ad Photo*

Free Online Link(s) - Complete if Applicable

E-mail: _____

Website: _____

Return to: Nomis Publications, Inc., PO Box 5159, Youngstown OH 44514
800.321.7479 • Fax 800.321.9040 • www.nomispublications.com

**From selling a funeral business to miscellaneous products
Funeral Home & Cemetery News Classifieds have it all!**

Classified ADS



SUBSCRIPTION

Name _____
 Address _____

 City _____
 State _____ Zip _____
 Phone _____
 Signature _____

YEARLY SUBSCRIPTIONS:

- \$20.00 Subscription
- \$40.00 First Class
- \$50.00 Canada & Mexico
- \$65.00 Outside North America

Master Card, Visa, American Express and Discover Orders:

1-800-321-7479
 Fax 1-800-321-9040

Return To: **NOMMIS**
 PUBLICATIONS, INC.
 FUNERAL HOME & CEMETERY NEWS
 PO Box 5159
 Youngstown, OH 44514

Help Wanted Cont'd 9

Licensed Embalmer
 Experienced, reliable, individual required for embalming, dressing, cosmetology, casketing, transporting, inventory, care of facilities and equipment. Well organized and excellent customer service a must. Willingness to license in VA. Includes evenings and weekends. Competitive salary and benefits. Falls Church, VA. Cover letter and resume to laura.nemecek@sci-us.com. E.O.E. M/F/D/V. 90

FuneralStaff, LLC Offers Opportunities In Funeral Service

FuneralStaff, the industry leader in recruiting and staffing, has immediate openings for Managers, Funeral Directors/Embalmers, Arrangers, and Sales Reps Nationwide. If you are career minded and looking for opportunities for advancement, then **visit our website and complete a free Job Seekers Profile at www.FuneralStaff.com**. We are always accepting new client companies in need of quality talent! We Now Offer Pet Cremation Consulting! 950N

NEWSPAPER COLUMN ADVERTISING
 The "Image Building" Way To Increase Your Business

Something To Think About
 HARRY DOLAN DIRECTOR

BURIAL BENEFITS
 Many people are members of a lodge, fraternal group, or union that provides a lump-sum death benefit to pay funeral costs. These organizations have such "burial benefits" as one of their membership fringe benefits. The money can range from as low as \$100 to amounts covering the total costs, as in the case of many unions.

If you are a member of such a group, or groups, you still may not know whether or not there are such benefits or what they are. Check now to find out. Then, let someone know how much you have, and with whom.

If there is a discrepancy between benefits and costs, you must decide whether your survivors need any additional special funds. The advantage of taking care of the funeral and burial costs now is that you spare your survivors the immediate burden during a difficult time.

DOLAN FUNERAL HOME
 Franklin Avenue
 Phone: 978-492-5555
 Professional Service with Dignity

- This can be **Your** column - published in **Your** local newspaper.
- With **Your** photo - **Your** byline - **Your** closing message.
- It builds identity - Increases prestige - Always increases business.
- It takes **None** of your time - We do it all for you.

Call or write for a free brochure with samples of published columns, cost and details of the program.
Custom Column Service
 BOX 488 LEXINGTON, MA 02420
 TOLL FREE - 1-800-445-4526...

ADVERTISING WORKS FUNERAL HOME & CEMETERY NEWS

EXPERIENCE THE DIFFERENCE.

Bill Black

Melvin Thompson and Jerry Small

2005 Cadillac Superior 6-door limousine, black w/ black leather interior, 21K miles, one-owner car from VA, chrome wheels, front strobe lights. Excellent condition!

2004 Cadillac S&S commercial glass 65-inch stretch 6-door limousine, dark blue w/ blue leather interior, 13K to 15K miles, 3 to choose from, one-owner cars from NC, front strobe lights, lower chrome molding. Like new!

2004 Cadillac S&S 6-door limousine, black w/ black leather interior, 18K miles, one-owner car from SC, full size spare, chrome wheels. Great condition!

2003 Cadillac Superior hearse, silver w/ gray leather interior, 32K miles, one-owner car from NC, crown band, chrome wheels, and wig-wag headlamps. Excellent condition!

2003 Cadillac Superior 6-door limousine, silver w/ gray leather interior, 30K miles, one-owner car from NC, full size spare, chrome wheels, and wig-wag headlamps. Beautiful car!

2002 Cadillac Superior 6-door limousine, dark blue w/ blue leather interior, 12K miles, one-owner car from SC. Garage kept and taken care of!

2001 Lincoln Superior 6-door limousine, white w/ blue leather interior, 30K miles, one-owner car from NC. Great condition!

2000 Cadillac Superior Statesman hearse, light gray w/ blue leather interior, 40K miles, one-owner car from NC. In excellent shape!

2000 Cadillac Superior 6-door limousine, light gray w/ blue leather interior, 19K to 24K miles, 3 to choose from, one-owner cars from NC, chrome wheels, strobe lights. In great shape!

1997 Cadillac S&S Masterpiece hearse, moonstone w/ blue leather interior, 50K miles, SC car. In good condition.

2007 Accubuilt Dealer of the Year for Outstanding Sales and Service

CADILLAC LIMOUSINE DEALER

601 East Bessemer Drive • Greensboro, NC
1-800-451-8274
www.BillBlackAuto.com

Classified ADS



Royal Coachworks, INC.

5715 Manchester Ave., St. Louis, MO 63110

"Specialists in Funeral Coach Conversion Work"

Hearse - Limousines - Conversion Coaches

2008 Superior Cadillac Statesman Hearse



2003 Federal Cadillac Renaissance, oval window, black w/black top.

2001 Superior Cadillac, 47" 6-dr, black, Sharp!

2001 Federal Cadillac Coach, silver w/black vinyl top, Sharp!

2001 & 2000 Superior Cadillac Statesman Supreme, dark blue.

1999 Federal Cadillac Renaissance, silver.

1999 Superior Cadillac, 49" 6-dr, black w/black top.

1997 Superior Cadillac Crown Sovereign, black, Elegant.

1996 Federal Renaissance Coach & Federal 6-dr Limo, black.

1994 Superior Cadillac Statesman Landau, black.

1994 M&M Cadillac Landau, black.

1992 Superior Cadillac Crown Sovereign, white w/black roof.

25 Used Hearses & Limousines from 1984 on up.

Call Joe or Tony Molina

1-800-506-1983

(314) 781-1500 - St. Louis, MO

Fax (314) 781-1507



Help Wanted Cont'd 9

Sales Managers

Two Florida funeral home Sales Managers needed. Independent owner. Leads, direct mail. Great commission, excellent facilities. **386-235-8045.** 90ND

Mountain View Mortuary, Reno, Nevada

Looking for a person that is able to be licensed in the State of Nevada as an Apprentice Embalmer/Licensed Embalmer. We are located in the foothills of the beautiful Sierra Nevada Mountains, if you are into outdoor activities we are located within driving distance to all ski resorts and Lake Tahoe. We are located in the biggest Little City in the World, Reno, Nevada. We are one of the newest mortuaries in Reno, Sparks and the Carson City Area. We are 5 years old and growing. Our facility is over 30,000 sq. ft., state of the art embalming facility and the largest chapels in Northern Nevada. If you are well versed in all aspects of the funeral industry please send your resume to Mountain View Mortuary, Attn: Earl Smith, PO box 5158, Reno, NV 89513 or email me at Earl.mvm@sbcglobal.net 90

FASTER DELIVERY

NOMIS
PUBLICATIONS, INC.
FUNERAL HOME & CEMETERY NEWS



CALL TODAY TO ORDER YOUR



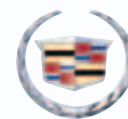
FIRST CLASS SUBSCRIPTION

Only \$40⁰⁰ per year! (12 issues)

1-800-321-7479



FEDERAL COACH for 2008 & Beyond - Escalade ESV-H



Cadillac Master Coachbuilder



2008 DEMO FOR SALE
LOW, LOW MILEAGE LOW, LOW PRICE



1-866-304-8663

Fax: 718-472-0113



Visit us at Booth #442

48"

Only with a Federal ESV-H...

OVERSIZE CASKETS ARE NEVER A PROBLEM!



Classified ADS

Miscellaneous 10

Doctor of Mortuary Science

Earn your PhD from the National Academy of Mortuary Science in about six months. In business since 1987. You must be dual licensed and have conducted at least 1,000 funerals. We only accept six candidates per year. No classes, totally lifework based. **Call Stephanie at 866-588-NAMS (6267).** All requirements at www.DrKloss.com, or email Duke@DrKloss.com. 10CASO

China prices to your door at 30-50% of US wholesale prices, and are available for caskets, urns, and monuments! Bulk and individual orders available! We provide you: product quality assurance and inspection, logistics handling door to door, coordination of all documentation, etc. Other product information, photos, and prices, please contact us directly. **(360) 283-5278. Email: camsonron@gmail.com or visit www.camjia.com.** 100ND

For Sale Solid Copper Deposit Casket, full triple lid, oval glass, very good condition interior/exterior...\$7500.00. **Toccoa Yehling Bronze**, Urnshell, Hinge Panel, champagne interior, very good condition...\$3500.00. **Located in Florida, delivery can be arranged. (321) 480-3834.** 100ND

To place your classified ad



FUNERAL HOME & CEMETERY NEWS

CLASSIFIEDS ONLINE

Call **1-800-321-7479** or visit our website at

www.nomispublications.com

Index of Advertisers

Abbott & Hast Publications.....	A38	Lim-O-Tec Limousine & Auto Repair.....	B17
Air-Flite Containers Inc.....	A41	Lindsay Cadillac of Alexandria.....	B15
Always On Call Answering Service LLC.....	A30	Link Mfg Cargo Management Products.....	A31
A-Medi-Legal National Autopsy Service.....	A34	Lynch Supply Company Inc.....	A33
American Capital Funding LLC.....	A16	MacKenzie Vault Inc.....	A38
American Coach Sales.....	B16	Madelyn Company Inc.....	A8
American Crematory Equipment Co.....	A14	Mark Thomas Company.....	A26
American Floor Products Co Inc.....	A32	Matthews Cremation.....	A29
Association Computer Services.....	A22	McCord Products Inc.....	A37
Baines Professional Vehicles.....	B4	Meadow Hill's Thumbies®.....	A10
Barrier Products LLC.....	A30	Meric Wood Products.....	A10
Bay Memorials.....	A24	Messenger.....	A27
Behrens Design & Development Inc.....	A36	Military Pride Group.....	A42
Bennett Funeral Coaches.....	B15	MKJ Marketing.....	A43
Beta Capital.....	A24	Mortech Mfg.....	A7
Black Cadillac Olds Inc.....	B21	Mortuary Financial Services Inc.....	B18
B & L Systems Inc.....	A17	Mortuary Lift Company.....	A32
Boardman Printing.....	A32	Nadene Cover-Up Cosmetics.....	A37
Boston Prayer Card Co.....	A26	Names Unlimited Corp.....	A29
Burke's Final Ride.....	A20	National Mortuary Shipping.....	A23
Cherokee Casket Company.....	A4	New England Cremation Supply Inc.....	A20
Church & Chapel Metal Arts.....	A23	Newman Brothers Inc.....	A25
City Limousine Sales.....	B15, B22	NRJ Enterprises LLC.....	A19
C & J Financial LLC.....	A43	Parks Superior Sales.....	B24
C & L Containers.....	A13	Passages International Inc.....	A37
Collegiate Memorials.....	A14	Pittsburgh Inst of Mort Sci.....	A42
Colonial Professional Cars Ltd.....	B13	Precious Memories.....	A13
Conaway's.....	B18	Premier Funeral Supply Inc.....	A6
Continental Computer Corp.....	A3	Prestige Vehicle Corp.....	B3
Cremation Keepsakes.....	A40	Prinzing Motor Cars LLC.....	A27
Custom Air Trays.....	A19	Rainman Umbrellas.....	B1
Custom Column Service.....	B21	Robert P Durant.....	B19
Dead Ringer Putter Company.....	A44	Royal Coachworks.....	B22
Derma-Pro Mortuary Cosmetics.....	A43	Salam International Inc.....	A5
DNR Industries Ltd.....	A22	Security National Life Insurance Co.....	A15
Duncan Stuart Todd Ltd.....	A34	Simmons Institute of Funeral Service.....	A26
Eagle Coach Company.....	B9	Southland Medical Corporation.....	A21
Elegante Brass Company.....	A8	Specialty Hearse & Limo Sales.....	B23
Fleet Systems Inc.....	B18	S&S Coach Company.....	B5
Forever Pets Inc.....	A30, A36	Stakmore Company Inc.....	A11
Fraley Funeral Supply Inc.....	A4	Superior Coaches.....	B7
Frazer Consultants.....	A45	Sure-Guard Medical Products Inc.....	A29
Funeral Directors Research.....	A18, A32, A46	Taylor Urns.....	A35
FuneralNet.....	A39	TCT Coach Sales.....	B17
Funeral Service Foundation.....	A40	Terrybear Urns.....	A18
G Burns Corporation.....	A44	The Fan Man.....	A36
Hanley Coach Sales.....	B19	The Outlook Group.....	A16
Houston Brothers Inc.....	B17	TiesForYou.com.....	A36
Inman Shipping Worldwide.....	A41	TreasureLine Urns.....	A12
Int'l Cemetery Cremation & Funeral Association.....	A9, A47	Trigard Vaults/Liners.....	A15
Int'l Memorialization Supply Association.....	B10	Triple H Company.....	A34
Jackman Financial Corp.....	A21	TWC Architectural Design & Construction.....	A16
Joe Carney Funeral Supplies.....	A18	US Cremation Equipment.....	A33
Jos Scarano Shipping Service.....	A43	Veterans & Family Memorial Care.....	A46
Judith Roth Studio Collection.....	A48	Vischer Funeral Supplies Inc.....	B1
KEE Funeral Supplies.....	A26	Webcasting Central.....	A34
Kelco Supply Company.....	A35	Wilbert Funeral Services Inc.....	A25

Family Owned and Operated for Three Generations

SPECIALTY HEARSE & LIMOUSINE SALES CORP.

Multiple Vehicle Discounts • Nationwide Shipping Available
Lowest Prices in the Country • Financing and Leasing Available on All Models



2000 CADILLAC FEDERAL HERITAGE FUNERAL COACH
Brown Vinyl Top, Gold Paint, Tan Leather, \$23,900



2000 CADILLAC FEDERAL SIX DOOR LIMOUSINE
Brown Vinyl Top, Gold Paint, Tan Leather, \$17,900

Buy The Pair
\$39,900



2002 CADILLAC SUPERIOR STATESMAN FUNERAL COACH
White Vinyl Top, White Paint, Blue Leather, \$31,900



2003 CADILLAC MILLER METEOR LASALLE FUNERAL COACH
Silver Vinyl Top, Silver Paint, Gray Leather, \$33,900

LARGE INVENTORY OF HEARSEs AND LIMOUSINES FROM 1990 - 2008
Balance of GM Cadillac Warranty on Most Vehicles

VISIT OUR WEBSITE FOR COMPLETE INVENTORY
www.specialtyhearse.com

Internet Manager - Maurizio "MO" Misilli
E-mail maurizio@shasco.com Cell 516-816-9065

New Jersey Office - Joe Vasta
E-mail jv4203@verizon.net Phone 201-851-7492

Phone 800-349-6102 • Fax 516-349-0482 • 180 Dupont Street • Plainview, NY 11803



CALL TODAY!

1-800-229-5008

NFDA Convention Specials In ORLANDO

Ask for a Parks Superior Sales salesperson at the **S&S - Superior Coach - Eagle Coach or Federal Coach** booths for your best deal on a hearse or limousine!

TAKE ADVANTAGE OF SHOW SPECIALS!!
Only Available During The Show



NOW Taking Orders On 2009's



2009 Superior Coach Premier



2009 Eagle Echelon



2009 Federal Coach Renaissance



SAVE \$\$ 2008

2008 Eagle Coach Cadillac "Ultimate"
Black Top - Silver Body - Urn Enclave - Extend-A-Sill - Full Chrome Pkg. - Rebates & Incentives **SAVE Thousands Over 2009's** - Call or visit www.parkssuperior.com



SAVE \$\$ 2008

2008 Eagle Coach Cadillac Kingsley
All Black w/Blue Leather Interior - Chrome Wheels - Left hand Hinge - Lease For **\$975.00+TTL** - Call or visit www.parkssuperior.com



SAVE \$\$ 2008

2008 Superior Coach Cadillac "Statesmen"
4 In Stock - All Black w/Black Leather - **SAVE Over \$4000.00** on a 2008 vs. 2009 Pricing - **Hurry We Only Have A Few 2008's Left** - Call or visit www.parkssuperior.com



SAVE \$\$ 2008

2008 Eagle Coach Cadillac Coupe deFluer
All Black w/Gray Interior - Very Rare Vehicle - Full Casket Comp. - All Stainless Steel - Flower Rack - Chrome Wheels - Customer's Lose Is Your GAIN! - **Call For Special Pricing TODAY!** - Call or visit www.parkssuperior.com



SAVE \$\$ 2008

2008 Federal Coach Lincoln Stratford
All White w/Dove Gray Leather - Strobe Pkg. - Back-Up Alarm Sensors - Rebates & Incentives - **SAVE THOUSANDS Over 2009's** - Call or visit www.parkssuperior.com



2007 Dabryan Cadillac 6-Door 100' Limo
All Black w/Black Leather - 9 Passenger - The Easiest 6-Door To Load & Unload - This Is A Leftover Vehicle - Rebates & Incentives - **SAVE THOUSANDS Over 2009's** - Call or visit www.parkssuperior.com



2005 Miller Meteor Cadillac Hearse

All Black w/Blue Leather - Factory Warranties - Lease For **\$725.00+TTL** - Call or visit www.parkssuperior.com



2005 Superior Coach Cadillac "Statesmen"

All Black w/Blue Leather - Factory Warranties - Lease For **\$765.00+TTL** - Call or visit www.parkssuperior.com



2004 S&S Coach Cadillac 47" Six Door Limo

All Black w/Black Leather - Chrome Wheels - Very Clean! - Came In Trade With Matching 04 S&S Medalist Hearse - Lease For **\$590.00+TTL** - Call or visit www.parkssuperior.com

NO ONE OFFERS YOU MORE CHOICES!



2001 Cadillac Flower Car

All Black - Extra Large Stainless Steel Flower Bed - Adjustable Flower Rack - This Car Is In FANTASTIC Shape! - Lease For **\$479.00+TTL** - Call or visit www.parkssuperior.com



2001 Superior Coach Cadillac Statesmen

All Black - Lower Chrome Molding - Nice Shape - Ready To GO! - Lease For **\$499+TTL** - Call or visit www.parkssuperior.com



2001 S&S Coach Commercial Glass 6-Door

All Black - 35,000 Miles - Very Clean - One Owner - Just Came In On Trade **CALL For Pricing!** - Call or visit www.parkssuperior.com



1999 S&S Coach Cadillac 49" 6-Door

All Black w/Blue Leather - 26,000 Miles - Very Clean - Ready To GO! - **PURCHASE - 11,900.00** - Call or visit www.parkssuperior.com



1999 S&S Comm. Glass 6-Door Limo

All Black w/Black Leather - LOW Miles - 25,000 Miles - One Owner Car - **PURCHASE - 17,900.00** - Call or visit www.parkssuperior.com



1999 Federal Coach Lincoln Hearse

All Black w/Black Interior - Very Clean Inside & Out! - Lease For **\$465+TTL** - Call or visit www.parkssuperior.com



1995 Eagle Coach Cadillac Hearse

All Black - 32,000 Miles - Very Clean Car - Amber Beacon Ray - **PURCHASE - 11,900.00** - Call or visit www.parkssuperior.com



1996 Superior Coach Cadillac 6-Door

Black Top w/Academy Gray Paint - Blue Interior - Very Clean Car - 31,000 Miles - **\$5,900.00** - Call or visit www.parkssuperior.com



1994 Superior Coach Cadillac 6-Door

Black w/Black Leather - LOW MILES - Very Clean Vehicle - **PURCHASE - \$5,900.00** - Call or visit www.parkssuperior.com

EXPERIENCE - VALUE SELECTION!

VISIT US ONLINE!

www.parkssuperior.com