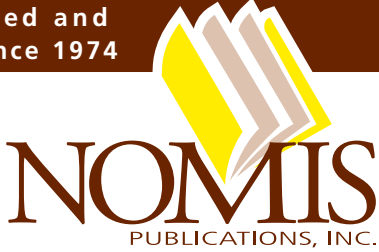


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# NEWS

SECTION B  
FEBRUARY  
2012

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## Memory Pillow preserves Memorabilia

DELTONA, FL— The **Memory Pillow** is now available offering a versatile and unique way for your families to display and preserve memorabilia of their loved ones.

Each 12" x 12" Memory Pillow is individually constructed by local artisans after collaboration with the family. A favorite shirt or scarf or even fabric from a wedding gown or dress is incorporated as an appliqué on the pillow front. Embroidered name and dates personalize the pillow. A large pocket on the back of the pillow provides a laminate sleeve for a lock of hair; love letters or mementos. For the military, there is ample room to display medals and additional appliqué pertaining to the branch of service.

"Each pillow is made individually by a local artisan; there will not be any outsourced factory construction," says **Connie Yealdhall**, creator and president of Memory Pillow. "I hope this will give home-based seamstresses an opportunity to earn extra income while providing a valuable service to mourners."

The funeral home is invited to participate in delivering the Memory Pillow by providing space for two 9" x 12" acrylic placard holders and acting as a conduit to Memory Pillow. "I expect the pillow to enhance each facility's keepsake services while providing additional revenue to the funeral home," added Connie.

Additional information about the Memory Pillow can be obtained by visiting [www.TheMemoryPillow.com](http://www.TheMemoryPillow.com), email [yealdhall@aol.com](mailto:yealdhall@aol.com) or call 386-860-1306.



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Available in a variety of woods, the Calming Cross™ comes in eco-friendly packaging including recycled cardboard and twist ties made of paper with a micro wire that will disintegrate.

The Calming Cross™ can be custom engraved with your funeral home or cemetery name laser etched on one side. When used as part of your at-need program, the Calming Cross™ offers a unique and meaningful gift that gives your families something to literally hold



on to during this trying time. As a gift, the Calming Cross™ will touch deep heart-felt emotions that will surely be appreciated by the families that you are providing service to.

CONTINUED ON PAGE B7

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# CALENDAR *of Events*

## CONVENTIONS/ CONFERENCES

**Illinois Cemetery & Funl Home Assn** - Feb 22-23, 2012, Willowbrook Holiday Inn, Willowbrook, IL. Exhibits. 866-758-7731. www.icfha.org icfha@hotmail.com

**Cemetery Association of Oregon Spring Conference** - Mar 15, 2012, Portland Memorial Mausoleum, Portland, OR. Exhibits. 503-651-1724. www.cemeteryassociationoforegon.com info@cemeteryassociationoforegon.com

**ICCFA Convention** - Mar 19-22, 2012, Mandalay Bay Resort & Casino, Las Vegas, NV. Exhibits. 800-645-7700. www.iccfa.com

**Catholic Cemeteries of The West** - Mar 26-30, 2012, Radisson Hotel, Fresno, CA. Exhibits. 408-296-4656. www.ccwecare.org dsylva@pacebell.net

**Finger Lakes FDA** - Mar 27-28, 2012, Watkins Harbor Hotel, Watkins Glen. 607-739-2035. www.fffuneraldirectors.com sullivansfuneral@stny.net

**Texas Cemeteries Assoc** - Apr 15-17, 2012, Grand Hyatt Hotel, San Antonio, TX. Exhibits. 817-339-8210. www.txca.us pdouglas@txca.us

**North Dakota Funeral Directors Assn 107th Convention** - Apr 16-18, 2012, Ramada Plaza Suites Hotel & Convention Center, Fargo, ND. Exhibits. 701-360-3118. www.nfdca.org thenriksen1@cox.net

**Oklahoma FDA** - Apr 16-18, 2012, Embassy Suites, Norman, OK. Exhibits. 405-843-0730. www.okfda.com ofda@wavelinx.net

**Utah FDA** - Apr 18-19, 2012, Salt Lake City Marriott Downtown, Salt Lake City, UT. Exhibits. 801-467-9661. www.ufda.org ufda@ufda.org

**International Order of The Golden Rule** - Apr 19-22, 2012, Renaissance Arlington Capital View Hotel, Arlington, VA. Exhibits. 800-637-8030. www.ogr.org info@ogr.org

**Nebraska FDA** - Apr 23-25, 2012, Lincoln Embassy Suites, Lincoln, NE. Exhibits. 402-423-8900. www.nefda.org staff@nefda.org

**Ohio FDA Annual Convention and Exhibition** - Apr 24-26, 2012, Hyatt Regency and Columbus Convention Center, Downtown Columbus, OH. Exhibits.

**2012 Embalming and Restorative Art Conference** - Apr 26-27, 2012, Irvine Marriott, Irvine, CA. Exhibits. 951-312-1336. 2012epsilon.seminar.eventbrite.com endnuchapter@gmail.com

**Kansas Funl Dirs & Embalmers Assn** - May 06-09, 2012, Capital Plaza Hotel, Topeka, KS. Exhibits. 785-232-7789. www.ksfda.org kfda@kfda.kscocmail.com

**South Dakota Funl Dirs Assoc** - May 10-11, 2012, Best Western Ramkota Hotel & Watertown Event Center, Watertown, SD. Exhibits. 605-246-9466. www.sdfda.org tkerr@triotel.net

**South Carolina Morticians Association, Inc.** - May 14-17, 2012, Embassy Suites Greenville Golf Resort & Conference Center, Greenville, SC. Exhibits. 803-339-4133. www.scmaint.com scmaint@gmail.com

**Minnesota FDA** - May 14-16, 2012, Embassy Suites, Brooklyn Center, MN. Exhibits. 855-416-0124. www.mnfuneral.org info@mnfuneral.org

**Michigan FDA** - May 14-17, 2012, Soaring Eagle Casino & Resort, Mt. Pleasant, MI. Exhibits. 800-937-6332. www.mfda.org pdouma@mfdca.org

**Iowa FDA** - May 15-17, 2012, Iowa State Center & Gateway Hotel, Ames, IA. Exhibits. 800-982-6561. www.iafda.org admin@iafda.org

**North Carolina FDA** - May 16-18, 2012, Grove Park Inn Resort & Spa, Asheville, NC. Exhibits. 800-616-2332. www.ncfda.org larry@ncfda.org

**Massachusetts FDA** - Jun 01-02, 2012, Ocean Edge Resort, Brewster, MA. 781-335-2031. www.massfda.org info@massfda.org

**Louisiana FDA** - Jun 03-05, 2012, Bourbon Orleans Hotel, New Orleans, LA. Exhibits. 225-767-7640. www.lfdaweb.org info@lfdaweb.org

**Tennessee Funeral Directors Association** - Jun 03-05, 2012, Embassy Suites Hotel & Conference Center, Murfreesboro, TN. Exhibits. 615-321-8792. www.tnfda.org

**Missouri Funl Directors & Embalmers Assn** - Jun 05-06, 2012, St. Charles Convention Center & Embassy Suites Hotel & Spa, St. Charles, MO. Exhibits. 573-635-1661. www.mofuneral.org info@mofuneral.org

**Arizona Funeral Cemetery & Cremation Assn** - Jun 06-08, 2012, Scottsdale Plaza Resort, Scottsdale, AZ. Exhibits. 480-649-1144. www.azfda.org afcca@q.com

**Independent Funeral Directors of Florida** - Jun 06-09, 2012, Omni Orlando Resort at ChampionsGate, Orlando, FL. Exhibits. 850-222-0198. www.ifdf.org mhood@ifdf.org

**South Carolina FDA Summer Convention** - Jun 10-12, 2012, Myrtle Beach Marriott Resort, Myrtle Beach, SC. 800-445-3427. www.scfda.org scfda@aol.com

**Texas FDA** - Jun 10-15, 2012, Omni Bayfront Hotel, Corpus Christi, TX. Exhibits. 800-460-8332. www.tfda.com admin@tfda.com

**Illinois FDA** - Jun 10-13, 2012, Renaissance Schaumburg Convention Center Hotel, Schaumburg, IL. Exhibits. 217-525-2000. www.ifda.org info@ifda.org

**Pennsylvania FDA Convention & Expo** - Jun 11-14, 2012, Holiday Inn Harrisburg/Hershey, Grantville, PA. Exhibits. 800-692-6068. www.pfda.org joann@pfda.org

**West Virginia FDA** - Jun 13-15, 2012, Hollywood Casino at Charles Town Races, Charles Town, WV. Exhibits. 855-345-4711. www.wvfda.org kimesrob@yahoo.com

**Virginia Morticians Association Inc** - Jun 16-19, 2012, Sheraton Virginia Beach Oceanfront Hotel, Virginia Beach, VA. Exhibits. 804-469-9544. www.virginiamorticiansassociation.org vmaint@msn.com

**Georgia FDA** - Jun 17-20, 2012, The King and Prince Beach & Golf Resort, St. Simons Island, GA. 770-592-8002. www.gfda.org

**Western Pennsylvania FDA Convention** - Jun 18-21, 2012, Courtyard by Marriott, Erie, PA. Exhibits. 800-335-4050. www.wpfda.org steve@osbornefuneralhome.com

**FDA of Kentucky** - Jun 18-20, 2012, Hyatt Regency Hotel, Louisville, KY. Exhibits. 800-866-3211. www.fdaofky.com info@fdaofky.com

**FIAT-IFTA International Convention** - Jun 21-24, 2012, Dublin, Ireland. Exhibits. www.fiat-ifta2012.com

**Southern Georgia, South Carolina, North Carolina Cemetery, Cremation & Funeral Associations Joint Convention** - Jun 24-26, 2012, Hyatt Regency, Savannah, GA. Exhibits. 251-634-3434. www.scfa.info scffa@bell-south.net

**Virginia FDA** - Jun 24-26, 2012, The Cavalier Hotel, Virginia Beach, VA. Exhibits. 804-264-0505. www.vfda.net lwhittaker@vfda.net

**California FDA** - Jun 24-26, 2012, Hyatt Newport Beach Hotel, Newport Beach, CA. Exhibits. 800-255-2332. www.cafda.org cfda@amgroup.us

**New England Cemetery Association Annual Conference** - Jun 25, 2012, Attitash Grand Summit Hotel, Bartlett, NH. www.newenglandcemetery.org kcody@mtcalvarycem.org

**Virginia Cemetery Association** - Jun 28 - Jul 01, 2012, The Homestead Resort & Spa, Hot Springs, VA. Exhibits. 804-675-7502. www.virginiacemeteryassociation.org dimunn@asscmgmt.com

**Association of California Cremationists Meeting** - Jul 10, 2012, Hilton Sacramento Arden West, Sacramento, CA. Exhibits. 562-596-0464. www.accinfo.org kthomas@accinfo.org

**Florida Cemetery Cremation & Funeral Assn** - Jul 19-22, 2012, Sawgrass Marriott Resort, Ponte Vedra Beach, FL. Exhibits. 800-226-3332. www.thefcfa.com leighann@executiveoffice.org

**Assn of Independent Funl Hms of Virginia** - Jul 20-22, 2012, Hilton Virginia Beach Oceanfront, Virginia Beach, VA. Exhibits. 804-643-0312. www.ifhv.org ifhv@aol.com

**Associated Cemeteries of Missouri** - Jul 20-21, 2012, The Resort, Lake of The Ozark, MO. Exhibits. 314-863-3011.

**Oregon FDA & CAO** - Jul 23-25, 2012, Seaside Convention Center & Shilo Hotel, Seaside, OR. Exhibits. 800-304-5095. www.ofda.org mark@ofda.org

**Cemetery Association of Tennessee** - Jul 29-31, 2012, Mail Stay Inn and Suites, Pigeon Forge, TN. Exhibits. 615-714-9605. www.cemeterytn.com cforee@afamilylegacy.com

**National Funeral Directors & Morticians Association, Inc.** - Aug 04-09, 2012, The Mirage Hotel, Las Vegas, NV. Exhibits. 800-434-0958. www.nfdma.com nfdma@nfdma.com

**Cremation Assn of North America** - Aug 15-18, 2012, The Westin Bayshore, Vancouver, BC. Exhibits. 312-245-1077. www.cremationassociation.org info@cremationassociation.org

**Colorado FDA** - Aug 22-24, 2012, Ameristar Casino Resort Spa, Black Hawk, CO. Exhibits. 303-791-2336. www.cofda.com mail@cofda.org

**New Jersey State FDA** - Sep 18-20, 2012, Trump Taj Mahal, Atlantic City, NJ. Exhibits. 800-734-3712. www.njsfda.org njsfda@njsfda.org

**Selected Independent Funeral Homes** - Sep 19-22, 2012, The Westin Copley Place, Boston, MA. Exhibits. 800-323-4219. www.selectedfuneralhomes.org info@selectedfuneralhomes.org

**Catholic Cemetery Conference** - Sep 25-28, 2012, Gaylord National Resort & Convention Center, Washington, DC. Exhibits. 888-850-8131. www.catholiccemeteryconference.org

**Professional Grounds Management Society** - Oct 24-27, 2012, The Galt House, Louisville, KY. Exhibits. 410-223-2861. www.pgms.org pgmas@assnhqtrs.com

**CFSA Fall Conference & Trade Show** - Nov 05-06, 2012, JW Marriott, Indianapolis, IN. Exhibits. 847-295-6630. www.cfsaa.org mallen@cfsaa.org

**Maine FDA** - Nov 30 - Dec 01, 2012, Hilton Garden Inn Auburn Riverwatch, Auburn, ME. Exhibits. 207-729-9100. www.mefda.org sallybelanger@aol.com

## MEETINGS/SEMINARS

**South Carolina Cemetery & FDA Annual Winter Workshop** - Feb 06-08, 2012, Hilton Columbia Center, Columbia, SC. 803-419-0768. www.sccemeteryassociation.com tpaules@yahoo.com

**West Virginia FDA Meeting** - Feb 07-09, 2012, Charleston Marriott Hotel, Charleston, WV. 304-345-4711. www.wvfda.org kimesrob@yahoo.com

**FDA of Kentucky Midwinter Conference** - Feb 07-08, 2012, Hyatt Regency Hotel, Lexington, KY. 800-866-3211. www.fdaofky.com info@fdaofky.com

**CANA/NFDA Cremation Symposium Seminar** - Feb 08-09, 2012, The Signature at MGM Grand, Las Vegas, NV. 312-245-1077. www.cremationassociation.org info@cremationassociation.org

**Michigan FDA Midwinter Conference** - Feb 12-19, 2012, RIU Guanacaste, Costa Rica, Mexico. 517-349-9565. www.mfda.org pdouma@mfdca.org

**MKJ Marketing Seminars** - Feb 13-16, 2012 Revitalizing your Brand and Niche Marketing, Vail Mountain Marriott Resort, Vail, MO; Mar 07-08, 2012 Pricing: How to Price for Today's Consumers, the Legal and Marketing Issues, Ritz-Carlton Hotel, Naples, FL; Mar 18, 2012 Cremation: Upgrading the Sale and Considering a Cremation Society, Mandalay Bay Resort and Casino, Las Vegas, NV. 888-MKJ-1566. www.mkjmarketing.com kcasey@mkjmarketing.com

**The Academy Training Dates** - Feb 14-15, 2012 Green Leads/Referrals; Mar 20-23, 2012 Advance Funeral Planning, Michigan; Apr 17-18, 2012 Continuing Care for the Advance Funeral Planner or Aftercare Specialist; Apr 24-25, 2012 Funding Skills for Advance Funeral Planning; May 15-18, 2012 Advance Funeral Planning; Jul 17-20, 2012 Advance Funeral Planning; Aug 07-08, 2012 Community Presentation; Sep 18-21, 2012 Advance Funeral Planning; Sep 25, 2012 Great Ideas Workshop; Oct 02-03, 2012 Green Leads/Referrals; Oct 16-17, 2012 Continuing Care for the Advance Funeral Planner or Aftercare Specialist; Nov 06-07, 2012 Funding Skills for Advance Funeral Planning; Nov 13-16, 2012 Advance Funeral Planning; Jan 15-18, 2013 Advance Funeral Planning; Jan 17-20, 2013 Advance Funeral Planning, The Academy Training Center, Franklin, OH. 800-331-6270. www.the-outlookgroup.com

**Indiana FDA Midwinter Conference** - Feb 15-16, 2012, JW Marriott, Indianapolis, IN. 800-458-0746. www.indianafda.org info@indiana-fda.org

**Maryland State FDA Midwinter Retreat** - Feb 17-19, 2012, Clarion Resort, Ocean City, MD. 888-459-9693. www.msfdca.net msfdca@msfdca.net

**Mississippi FDA Midwinter Educational Seminar** - Feb 19-20, 2012, Pearl River Resort, West Philadelphia, MS. 888-759-6332. www.mississippifuneraldirectors.com mfda@net-door.com

**MBNA & CMA/PNMBA Joint Annual Meeting** - Feb 24-26, 2012, Bahia Resort & Hotel, San Diego, CA. 800-233-4472. www.monument-builders.org info@monument-builders.org

**Strategic Planning for Funeral Service Professionals Seminar** - Mar 05-06, 2012, Dallas, TX. 855-928-8363.

**Casket & Funeral Supply Assoc Winter Seminar** - Mar 08-10, 2012, Omni La Mansion del Rio, San Antonio, TX. 847-295-6630. www.cfsaa.org malen@cfsaa.org

**Selected Independent Funeral Homes Pacific Group Triennial Meeting** - Mar 08-11, 2012, Four Seasons Hotel, Sydney, New South Wales, Australia. 800-323-4219. www.selectedfuneralhomes.org info@selectedfuneralhomes.org

**California Assn of Public Cemeteries** - Mar 22-24, 2012, Embassy Suites Hotel, San Luis Obispo, CA. 760-746-0662. www.capc.info publiccemeteries@aol.com

**Assn of Independent Funl Hms of Virginia Meeting** - Mar 22, 2012, Richmond Marriott West Hotel, Glen Allen, VA. 804-643-0312. www.ifhv.org ifhv@aol.com

**ADEC Meeting** - Mar 28-31, 2012, Hilton Atlanta, Atlanta, GA. 847-509-0403. www.adec.org info@adec.org

**Selected Independent Funeral Homes Spring Management Summit** - Apr 16-18, 2012, Embassy Suites Buckhead, Atlanta, GA. 800-323-4219. www.selectedfuneralhomes.org info@selectedfuneralhomes.org

**National Funeral Directors & Morticians Association, Inc.** - Apr 28 - May 02, 2012, Sheraton Raleigh Hotel, Raleigh, NC. 800-434-0958. www.nfdma.com nfdma@nfdma.com

**New York State Assoc of Cemeteries Seminar** - Apr 30 - May 01, 2012, The Desmond, Albany, NY. 518-783-1134. www.nysac.com nysac@nysac.com

**Asia Funeral Expo** - May 17-19, 2012, Hong Kong www.asiafuneralexpo.com

**Selected Independent Funeral Homes European Group Annual Meeting** - Jun 14-17, 2012, The Grand Hotel, Eastbourne, England. 800-323-4219. www.selectedfuneralhomes.org info@selectedfuneralhomes.org

**PCS International Meet** - Jun 18-22, 2012, The Shores Resort & Spa, Daytona Beach, FL. 386-255-4704. www.professionalcsociety.org fantafuss1@yahoo.com

**New Hampshire & Vermont FDA Twin States Meeting** - Jun 19-20, 2012, Ashworth by The Sea, Hampton Beach, NH. 877-886-4332. www.nhfda.org nhfda1@gmail.com

**The Assoc for Gravestone Studies Conference** - Jun 19-24, 2012, Monmouth University, West Long Branch, NJ. 413-772-0836. www.gravestonestudies.org info@gravestonestudies.org

**American Bio-Recovery Association Meeting** - Aug 20-22, 2012, Sandusky Kalahari Resort, Sandusky, OH. 888-979-2272. www.americanbiorecovery.org info@americanbiorecovery.org

**New York State FDA Fall Leadership Meeting** - Sep 19-21, 2012, Mirror Lake Inn, Lake Placid, NY. 800-291-2629. www.nysfda.org info@nysfda.org

**California Assn of Public Cemeteries** - Oct 12-13, 2012, Embassy Suites Resort & Hotel, South Lake Tahoe, CA. 760-746-0662. www.capc.info publiccemeteries@aol.com

*If you have a Convention, Meeting or Seminar you would like to see listed here, send information to:*

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## Progressive Environmental Services partners with Wilbert Inc.

**BARRINGTON, IL— Progressive Environmental Services (PES)** has entered into a partnership with **Wilbert Inc.** PES recovers metals remaining from the crematory process and processes them in an environmentally safe manner while providing the client top scrap value.

For over 34 years PES has set itself apart from

the typical metal recycler by being environmentally compliant, technologically equipped and experienced in all metallurgical recovery methods. The ultimate goal is to educate, to eliminate waste by-products and to provide environmentally compliant recycling and disposal of all metals presented after the cremation process. Learn

more at [www.progressive-environmental.com](http://www.progressive-environmental.com) or call (800) 323-9785.

Wilbert Funeral Services, Inc. is the leading single-source supplier of burial vaults and cremation-related products and services to North American funeral homes. For more information, please call 888-WILBERT or visit [www.wilbertonline.com](http://www.wilbertonline.com).

## Lodermeier joins Amanda the Panda Board of Directors

**WEST DES MOINES, IA— Homesteaders Vice President - Field Sales, Dan Lodermeier** has been named to the board of directors of *Amanda the Panda*. The Iowa-based bereavement support program offers comprehensive and ongoing services for children, teens, adults and families struggling with a death of a loved one.

The organization was founded to provide support to children living with cancer and evolved to grief support when founder **JoAnn Zimmerman** created Camp Amanda, a weekend camp exclusively for children who have experienced a death through accident, illness, suicide or homicide. Camp Amanda is the first and longest running camp in the United States for grieving chil-



Dan Lodermeier

dren and teens.

Lodermeier sees an obvious connection between his work with Homesteaders and his role on the board. "Each day Homesteaders funeral home customers care for families – families with children – who have experienced the death of a loved one. I know how hard our customers

work to make sure families get the grief support they need. I look forward to playing a role in introducing more funeral service professional to the services Amanda the Panda can provide."

Lodermeier adds, "I'm pleased to help Amanda the Panda carry out its mission to provide hope and healing to grieving children and families."

For more information about Amanda the Panda and Camp Amanda, go to [AmandathePanda.org](http://AmandathePanda.org).

Focused solely on funeral insurance funding and support, Homesteaders Life Company is the market leader associated with nearly 4,000 funeral homes and 8,000 licensed agents across the United States. Visit [homesteader-life.com](http://homesteader-life.com) for more information.

## Funeral Service Insider publishes Compilation of Issues

**WALL, NJ— Funeral Service Insider** recently published its 2010 compilation, which provides statistics, news analysis and proven solutions to overcome business challenges.

The massive reference book – bursting with information at almost 400 pages long – includes every issue that *Funeral Service Insider* published in 2010. An index makes it easy to find information on the topics that matter the most to you.

"Many *Funeral Service Insider* subscribers have asked for this book because it's hard to keep the issues in one place," said **Thomas A. Parmalee**, editor of *Funeral Service Insider*. "We often hear from subscribers who complain that their staff members walk away with issues and never give them back – the newsletter is that popular. With this compilation, all the insights and guidance from 2010 is in one place."

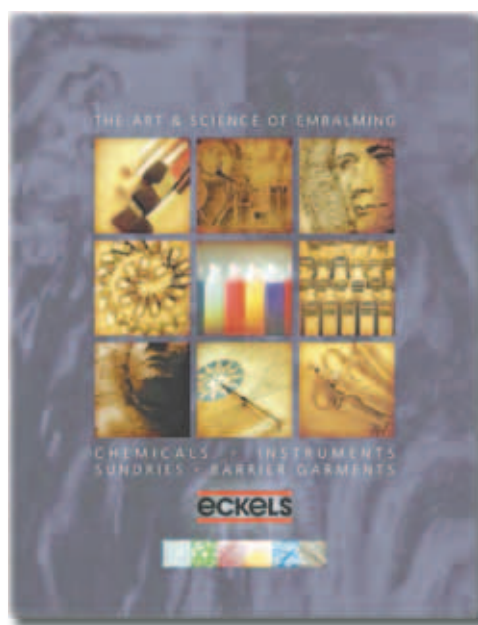
Parmalee noted that anyone is free to buy the 2010 *Compilation of Funeral Service Insider* – not just subscribers. "This is a tremendous value," he said. "Our subscribers already know how im-

portant the newsletter is, and we're happy to offer our 2010 library to a larger audience who may not know what being an 'Insider' is all about."

**Homesteaders Life Co.** in Des Moines, Iowa, is proud to be the book's sponsor. "Not to be overdramatic or diminish the importance of, say, Raether's *History of American Funeral Directing*, but this anthology, the first volume of collected issues, provides a granular look at the characters, organizations and events that have shaped our industry. It is somewhat of a historical narrative," said **Dean Lambert**, vice president of marketing of Homesteaders Life Co. "I urge you to spend time reading each issue while reflecting on your funeral home or organization. How has the news of the year affected your business? Have the pundits' predictions come true? You'll find it very interesting to look back."

For more information visit [www.funeralserviceinsider.com](http://www.funeralserviceinsider.com) or call 1-800-500-4585. *Funeral Service Insider* is published by **Kates-Boylston Publications**.

## Newest edition of The Art and Science of Embalming Now Available



available constituents in our production of embalming chemicals and supplies," says **Richard Steele**, president of Eckels. "So we are excited to present you with a catalog that will showcase these products along with detailed descriptions and recommended dilutions for each chemical."

The Eckels Fluid Family has expanded to include several new formulations including Dyno Ultra, Life-tone Ultra, Drioxin Cauterant, Eck-O-Gel and Eck-O-Dry Cleanser.

In addition to the new chemical formulations, Eckels is also introducing the "Restor-ateque Mortuary Cosmetics series". This array of foundations, eye accents, concealers and brushes reaffirms the Eckels promise to providing trusted and quality products to the funeral profession.

"I believe this new catalog positions Eckels as a worldwide leader of mortuary products," concludes Steele. Eckels is steadfastly committed to providing the funeral service profession with a continuous stream of new, creative and innovative products and services based on tireless research and development. They have grown exponentially in the last few years and now have operations in North America, Europe and Puerto Rico. To order their newest catalog, please contact 1-800-265-8350.

**LIVONIA, MI— Eckels and Company**, a leading supplier of funeral service products worldwide, recently launched their newest edition of *The Art and Science of Embalming* catalog. Made available to the public for the first time in September, the newest edition boasts a purple cover with an array of new products.

"Eckels is committed to using the finest

## Powerful iPhone App developed by ASD – Answering Service for Directors

**MEDIA, PA— ASD – Answering Service for Directors** has recently launched a sophisticated iPhone application to help funeral professionals conduct more business on-the-go. The app was created as a mobilized one-stop solution for clients to manage their ASD account. With ASD Mobile directors that use iPhones can access messages, update service/obituary information, change their on-call status and more, all with the touch of a button!

At the recent NFDA/CANA convention in Chicago, funeral professionals gathered at ASD's booth to see a live demonstration of the iPhone application. Many were excited about the convenience and speed that the app would bring to their funeral home's daily operations. After several months of careful planning and testing, ASD Mobile went live on Monday, December 12th. ASD clients can download the app at no cost on Apple's iPhone app store.

The versatile application allows clients to hear and read all aspects of every call handled by ASD and respond to messages with their iPhone to reduce their funeral home's billable calls. Clients with more than one location have the ability to seamlessly manage multiple accounts with ease. ASD Mobile streamlines funeral home operations by providing one-click access for directors to update service/obituary information, change their on-call details and retrieve the contact information of other employees.

Within 24 hours of the application's launch, it was reviewed by a funeral professional on Apple's online app store: "In a matter of two minutes I was able to download and log in to this awesome app. ASD

Mobile is a very quick, simple way to manage everything that our on-call attendants would ever need. From changing on call order to managing obituaries to checking incoming calls, this app even offers caller ID. It's a real light app and doesn't take up a whole lot of phone memory. It doesn't make the phone drag. I've tried it on the iPhone 4 and the iPhone 3 and it works great across the board. This is a great addition to ASD's already easy-to-use web interface. It deserves 10 stars."

The 24/7 demands of the funeral profession require that directors embrace the latest technology and mobile tools to run their business efficiently. ASD's iPhone App joins the company's other cutting-edge features, including Smart Text, First Call Connect, and Email Messaging. These advanced technical options were designed with the lifestyle of the 21st century funeral professional in mind and help directors that regularly use web-capable phones to maintain better control over their business.

According to Family Member Owner **Kevin Czachor**, "We built everything from the ground up with perfection as our goal. The iPhone application is just another example ASD's commitment to excellence that our clients have come to expect."

By creating this virtual hub, ASD has made it simpler than ever for funeral professionals to manage their business at any hour of day or night. ASD anticipates an Android application will be released in the coming months. To download the ASD Mobile iPhone app, visit <http://itunes.com/apps/asdmobile>. For more information, call 800-868-9950.



## FUNERAL HOME & CEMETERY NEWS

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## Aurora Casket tops Industry Survey of Funeral Service Suppliers

**AURORA, IN**— In survey results recently published in *Funeral Service Insider*, a weekly subscription-based newsletter produced by **Kates-Boylston Publications, Aurora Casket Company** received the highest scores among casket manufacturers in categories of build quality and service.

“We have made huge investments and advancements in all of our manufacturing and logistics,” said **Tim Dugan**, Aurora’s senior vice president of sales and marketing. “It’s nice to see that our customers notice and value this. And the credit goes to our hard-working team that creates this ‘Aurora Difference’ every day.”

Aurora operates six manufacturing facilities in the United States and Canada with more than 60 distribution centers located throughout the country, serving family-owned solution-seeking funeral homes.

“For funeral professionals, quality and service continue to be the most important

factors when choosing a supplier,” Dugan added. “We measure what we call a ‘perfect order,’ – perfect quality, perfect service, perfect delivery. It is our goal to meet every customer commitment perfectly – we will continue to keep this measurement as a differentiation for Aurora.”

Gathered from 100 subscribers to the newsletter, *Funeral Service Insider*’s annual casket survey covers topics such as consumer expectations and attitudes, cremation and supplier rankings.

Aurora Casket is the largest family-owned funeral supplier in America. Founded in 1890, the company operates six manufacturing facilities in the U.S. and Canada, and provides a full range of burial, cremation, memorialization and technology products to funeral home clients across America. Aurora is a fifth-generation family business, owned and operated by the Barrott and Backman families. For more information, visit [www.AuroraCasket.com](http://www.AuroraCasket.com).

## Eckels appoints Jeffrey Chancellor as Director of Education, Training and Research

**LIVONIA, MI**— **H.S. Eckels and Company** is pleased to announce the appointment of **Jeffrey Chancellor**, CFSP as the Director of Education, Training and Research.

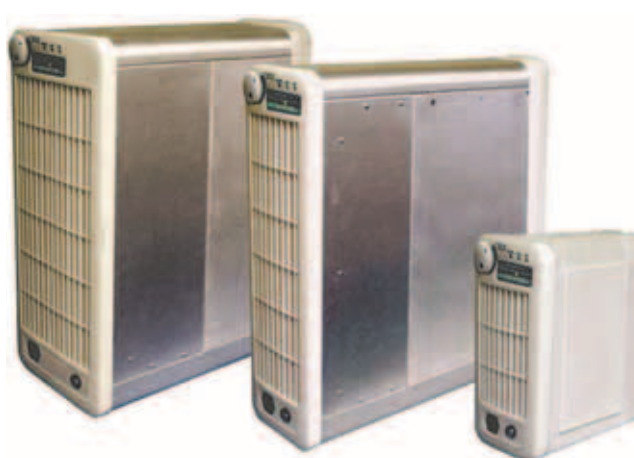
Jeffrey comes to Eckels with the advantage of more than 25 years of international funeral service experience. Jeff has been involved in embalming and restorative art training in several capacities. As an instructor at the Alberta School of Mortuary Science, the Centre for Funeral Service Education at Mount Royal College and the Pacific Centre for Mortuary Studies in Cebu, Philippines.

As a writer, Jeff was a contributing author to “Embalming History, Theory and Practice” Edition 4 and his articles have appeared in trade magazines across the world including *The Canadian Funeral News*, *The Canadian Funeral Director*, *The Director*, *The Mortuary Science Monitor*, *The Australian Funeral Director*, *Funeral Care Magazine*, *New Zealand*, the *Philippine Mortuary Association Magazine* and the *Dodge Magazine*.

As a trainer, Jeff has provided embalming and restorative art training to more than 1000 funeral homes, supply companies and funeral service associations in 14 countries which include: USA, Canada, Japan, China, Hong Kong, Macao, Singapore, Malaysia, Vietnam, Australia, New Zealand, Guam, India and UK. In Jeff’s new role he will assist Eckels and Company’s customers in achieving excellence in all aspects of decedent care and to stay on top of change in the prep room. Jeff can be reached at [jchancellor@eckelsandcompany.com](mailto:jchancellor@eckelsandcompany.com).

Eckels is a fully diversified funeral service supply company dedicated to providing quality products and outstanding service to funeral and cemetery professionals across North America. Founded in 1895 by **Howard S. Eckels** in Philadelphia, PA, Eckels specializes in embalming chemicals and products for funeral home preparation rooms and also provides a wide range of cemetery and crematorium products. The Eckels “Impressions” cremation urn catalogue hosts the most extensive line of cremation urns in North America. For more information call 1-800-265-8350 or visit [www.eckelsandcompany.com](http://www.eckelsandcompany.com).

## Trinity Fluids to offer Innovative Labs Air Purifier System



Innovative Labs' Photocatalytic Oxidation Air Purifier



Air Purification System Control Panel

**LAPEER, MI**— **Trinity Fluids, LLC**, the fastest growing global funeral supply business owned by **Michael** and **William Wessels** is proud to announce its partnership with **Innovative Labs, LLC**. Trinity Fluids can now bring to customers a highly efficient, government tested, well-priced air purification system that all funeral homes, medical examiners, histology labs, mortuary schools and medical colleges can purchase.

Trinity Fluids has developed its brand by offering world class products at affordable pricing while working directly with its customers to reduce costs in other areas of their business. “Our knowledge of design engineering, material purchasing, manufacturing processes and global logistics allowed us to very quickly want to represent the best air purification technology. **John Webley** and Innovative Labs’ team of engineers and scientists developed a unique Photocatalytic Oxidation (PCO) air purification system that has been designed to address the concerns of formaldehyde, VOCs, bacteria and viruses. Innovative Labs meets all of our expectations and more,” says Mike Wessels, President.

The mission of Innovative Labs is to solve environmental challenges that affect global well-being. Innovative Labs focused on a problem and engineered a solution. The Federal Emergency Management Agency (FEMA) challenged scientists to develop air purification technology for trailers supplied by FEMA to house many of the displaced residents of New Orleans. These trailers were exposing occupants to high levels of formal-

dehyde and other VOCs’ off-gassing from the composite wood and other materials used in trailer construction. FEMA, NASA, and the Center for Disease Control and Prevention (CDC) conducted tests of the Sonoma Breeze purifier against thirteen (13) other air purification units. The Sonoma Breeze purifier excelled, yielding a very high single pass conversion of formaldehyde and other VOCs, without emitting ozone. Innovative Labs is a company driven to solve air quality problems while making a positive impact on society.

Out of 14 leading Air Purifiers, Sonoma Breeze™ is the only air purifier that met the rigorous metrics set by the CDC and NASA for removing airborne formaldehyde. The current models will purify the air in a room up to 5,000 cubic feet. There is also a system that can be installed directly into the HVAC system.

John Webley, founder of Innovative Labs said, “We are very excited to have Trinity Fluids be a part of our team and enter us into a market that can benefit from this technology.” As Webley states, “Our concern for the health of individuals exposed to formaldehyde over long periods, has let us introduce an air purifier specifically designed to remove over 90% formaldehyde and other VOCs.”

Trinity Fluids mission is to seek out areas in the mortuary services industry that need improvement, whether in new product development, design, competition or environmental impact. Trinity Fluids brings fresh eyes and new ideas. For additional information call 810-441-8006 or email [Mike@TrinityFluids.com](mailto:Mike@TrinityFluids.com).

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## Customizable Lecterns offer a Full Spectrum of Possibilities

NORTHBROOK, IL— Adding an extra layer of versatility to its popular line of *Pinnacle* lecterns, **AmpliVox Sound Systems** has introduced a wide range of customization options to match the official colors of any organization. The polyurethane shell of the *Pinnacle* line can now be ordered in virtually any shade, making it a unique choice for colleges, high schools, sports organizations, and other entities promoting their brand's color identification. These lecterns easily fit into any indoor or outdoor setting, thanks to their durability, attractive style details, and ease of mobility.

AmpliVox has become known for its colorful podiums through its charity initiative, the *Pink Podium Promise* in support of breast cancer organizations. **Don Roth**, AmpliVox's CEO, was approached by a relative who wondered if the company could make a pink podium for use at a fundraiser. Roth developed the idea into a major donation program, delivering free pink podiums to any interested breast cancer advocacy group. Over 200 AmpliVox pink podiums now appear center stage at breast cancer walks and educational



AmpliVox's Pinnacle Lectern can be customized with the official colors of any school, company, or other organization.

events nationwide, including a large-scale commitment to Komen Race for the Cure™ affiliates.

The popularity of the pink podiums suggested the potential for other custom-colored lecterns. AmpliVox now offers lecterns based on college and military branch official colors, as well as golf event lecterns produced in classic tournament green. Other colors matching corporate logos, team colors or personal décor can be special ordered through AmpliVox. Whatever the color, the *Pinnacle* lectern offers a full range of features including a waterproof/weather-

proof plastic shell; concealed reading and storage shelves; heavy-duty casters and pocket handles for ease in movement; and an optional dashboard kit with a 19" gooseneck mic, digital clock and LED reading light.

"We're pleased to be able to offer this unique option with our *Pinnacle* lectern," commented Roth. "It's a product designed to serve its owner for many years in a wide variety of situations, and the customized colors support our customers' brand recognition every time it is used." To learn more contact Don Roth at (800) 267-5486.

## "DC to GO" Android App Released

SAINT JOHN, NB, CANADA— **Directors' Choice Answering Service** has topped off an incredible year with the official launch of the third member in their mobile app line-up, the "DC to GO" Android App.

Hundreds of users on the iPhone and Blackberry models are daily users, and have been taking advantage of the many features within the app that are not possible with a simple text message. A waiting list of eager Android users can now join their colleagues and enjoy the freedom that comes from knowing they can check messages, review calls, and update on-call and service information from absolutely anywhere.

As the very first funeral-specific answering service to offer mobile applications to their clients, Directors' Choice has worked throughout 2011 to ensure that customers on each major smartphone platform are able to be a part of the convenience the mobile applications add to their hectic lives.

With all versions offering the same helpful features as the original iPhone Application, Directors' Choice continues to prove their commitment to assisting directors with the growing phenomenon that is the "mobile office". As the funeral industry moves forward with technological advancements, Directors' Choice does the same.

The DC to GO Android App is available for immediate download at <http://bit.ly/dc-togoandroid>. Once downloaded, a Directors' Choice team member will need to issue a pass code for each device/user. This ensures client security, and provides the ability for owners and managers to remove access from staff no longer employed with the company.

Clients of Directors' Choice may call 888-920-1900 or email [askus@dchoice.com](mailto:askus@dchoice.com) for their code, or for technical assistance. To learn more about Directors' Choice and their premium service to funeral professionals, visit [www.dchoice.com](http://www.dchoice.com).

## Astral hosts Seminar and announces purchase of Ex-Cell-O



Attendees at the Astral Seminar

## Memory Glass expands its Operations for 2012



Memory Glass Artist Nick Savage begins the Memory Glass Memorial creation process by first pulling 2,000°F molten crystal glass from a furnace.

SANTA BARBARA, CA— **Memory Glass**, a memorial keepsake company, is pleased to announce the expansion of its operations with the addition of new glass-blowing equipment. These exciting changes are due to the increase in demand for Memory Glass products - hand-blown glass keepsakes infused with cremated remains, soil from a burial plot or sand. The expansion will be complete at the start of 2012. The additional top-of-the-line equip-

ment effectively allows a tripling in workload for the company. The new glass furnace accommodates three times the current quantity of usable molten glass for order creation and the kilns provide sufficient space for finishing orders, enabling the Memory Glass facility to optimize and increase production.

"The surge in orders we've seen during 2011 has been phenomenal," states **Fernando Lopez**, Memory Glass Production Manager and Glass Artist. "This expansion gives us the ability to efficiently up our production to meet demand, and prepares our facilities for continued growth. Business is good!"

A Memory Glass® is a unique solid glass keepsake that eternally preserves cremated remains, soil from a burial site or sand, which are suspended within the glass. Our customizable products are each hand-blown using high-quality crystal glass and colored glass. An extremely small amount of cremated remains, soil or sand is required, giving families the opportunity to create multiple Memory Glasses. When used with cremated remains, the family can still bury or scatter the remainder of the ashes.

Established in 2002, Memory Glass began as a family business inspired by the loss of a close friend. Its mission is to provide a creative, affordable, alternative form of memorialization for those grieving the loss of family, friends or pets who are no longer with us. Memory Glass products are available in over 1,000 funeral homes and crematoriums in all 50 states. To learn more contact Memory Glass at (805) 682-6469 or [orders@memoryglass.com](mailto:orders@memoryglass.com). To view all products, visit [www.Memory-Glass.com](http://www.Memory-Glass.com).

LYNN, IN— **Astral** recently hosted a fun-filled seminar for their valued independent distributor customers. The event included a day of action-packed racing at the notorious Winchester Speedway in Winchester. Those in attendance witnessed the first ever "Military Fly Over" in east central Indiana. Following a day of racing, the group enjoyed some friendly bowling competition at the local bowling alley.

The educational portion of the event took place at Astral's corporate facilities in Lynn. The group toured Astral's manufacturing plant and became the first distributors to see the newest additions to the popular Heartland Series casket line. In addition, **Merle Bettenhausen**, a member of the internationally famous Bettenhausen racing family who lost his arm due to a racing accident, gave an inspirational presentation on dealing with change. **Mike Hays** of *Lifesteps* shared his passion about the condition of the funeral industry and many of the challenges facing funeral home owners today. He offered suggestions to the distributors to combat cremation in a casket driven business. The event concluded with a banquet dinner.

Astral Distributor Sales Coordinator **Billy Emrick** stated, "Without our valued, family-owned, independent



Astral's Jerry Dotson and Curtis Cox

distributors, we could not be one of the leading casket manufacturers that we are today! We are very appreciative of all of the hard work and long hours they put in to sell and deliver Astral caskets throughout the year."

### Astral Industries purchases Ex-Cell-O Casket Distributors

Astral Industries, Inc. recently announced the purchase of the assets of **Ex-Cell-O Casket Distributors** in Williamsburg, Kentucky. Astral assumed the direct operation of Ex-Cell-O on December 12, 2011.

For nearly 30 years, Ex-Cell-O has distributed Astral products throughout Central Kentucky and parts of Tennessee. Astral CEO, **Charlie Shaw** stated, "Ex-Cell-O has always been one of our finest distributors, providing their

customers with excellent service and quality products at competitive prices...the same operating philosophy which has enabled Astral to grow into one of the nation's leading casket manufacturers." Ex-Cell-O's longtime employee, **Jerry Dotson**, will remain responsible for warehouse operations and will play a valuable role in continuing to offer funeral homes the service and quality products they are accustomed to receiving. **Curtis Cox** will be the sales representative serving funeral directors out of the Williamsburg facility.

To learn more about Astral and its product line, contact your local representative or call 1-800-278-7252. You can also visit the company's website at [www.astralindustries.com](http://www.astralindustries.com).

## Cooperative Funeral Fund reinforces strength in service with a creative new Logo

MADISON, CT— Under the direction of **Todd Mannix**, VP Sales & Marketing, **Cooperative Funeral Fund (CFF), Inc.** has redesigned the company logo to commemorate strength of service and to reflect the expansion of financial advisory services.

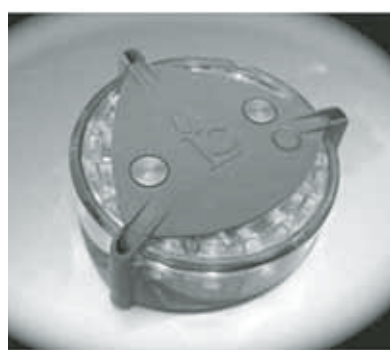
Mannix states that it was a necessary strategic move, "to reinforce our message of stability in the marketplace, while keeping the recognizable brand our customers have grown to know and trust over the past 22 years. In our expansion into the cemetery market, we have added more fund management services to our product line. The new logo provides recognition of the service CFF has provided to the death care industry since 1989, while highlighting the strength and breadth financial services under our roof."

Founded in 1989, Cooperative Funeral Fund (CFF), Inc. created a program spe-



cifically for the death care industry in preneed and perpetual care fund management. CFF is registered with the United States Securities and Exchange Commission and celebrates over 22 years of professionally managing preneed funds with over 700 clients and over 350 million in assets under management. For more information, visit [www.CooperativeFuneralFund.com](http://www.CooperativeFuneralFund.com) or call (800) 336-1102.

## Light Chain makes Processions More Visible, Safer and easier to Manage



WYCKOFF, NJ— Funeral processions are barely recognizable anymore. Flags, window signs and headlights commonly used to identify processions have become part of the regular landscape on our roads. Mourners and guests get confused and anxious when they become separated from their groups as other vehicles blend into their funeral processions.

**Light Chain LLC** has a solution: every car in a fu-

neral procession should be identified with a safety beacon. Funeral processions should not be stealthy but instead, should travel about their communities with dignity. Portable and highly visible safety beacons, when set on each vehicle in a procession, make it unmistakably clear to everyone, those in the procession and those within the vicinity of a procession, that a funeral procession is in progress. Processions become easier to monitor as safety beacons appear as a single chain of lights. Drivers not in the motorcades will likely recognize the processions as a unit making it easier to respect the funeral processions without interfering.

Safety beacons can help decrease hazardous situations and anxiety. Funeral directors can improve their level of care and diligence by making processions

more visible and safer, thus reducing their exposure to liability. Bereaved families can attend to their funerals safely and with the confidence that their processions will stay intact.

Light Chain beacons are about the size and weight of a small can of tuna: 1-inch high, 3½ inches in diameter, 6½ ounces in weight, and they're usable in all weather conditions. Sixteen high intensity flashing amber LEDs and a rechargeable battery capable of operating the unit for over 15 hours are encased in a clear polycarbonate lens surrounded by a durable rubber shell. The beacons are maintenance free and shock resistant and connect to cars with a strong magnetic force that will not mar or damage the car's finish. Funeral directors simply set the self contained safety beacons on each car at the starting point of the procession and remove them at the destination.

The safety beacons are available in sets of 12 and are packed in a sturdy carrying case which doubles as the recharging base. The beacons can be used and recharged hundreds of times. To order, and for more information, please visit [www.LightChainLLC.com](http://www.LightChainLLC.com).

## Calming Cross™ offers Comfort through Faith

The demand for this new gift item continues to grow, and even more remarkable are the stories from those who have received one. Testimonials, like this one, are themselves uplifting and inspiring to hear, "I wanted you to know the great comfort your cross gave to my brother Rob during his cancer treatment and last days. He held the cross during every treatment, saying that it gave him a sense of peace. Rob

passed away on November 13. Thank you for the special gift of peace you gave him through your wonderful artwork!"

How often can your company provide something so simple that will not only be appreciated but also invoke such inspirational feelings by your families? Read testimonials and learn more about this wonderful gift item at [www.calmingcross.org](http://www.calmingcross.org).

*Continued from Page B1*

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- Business Opportunities
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- Funeral Business For Sale
- Funeral Business Wanted
- Hearses/Limousines
- Help Wanted
- Miscellaneous
- Position Wanted
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*The Funeral Home & Cemetery News does not guarantee that the items, positions or services advertised are still available, or that the person inquiring about the ad will obtain a response.*

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Antique Cars/Equipment 1



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2002 Cadillac Superior Coach.....	Blk Ext/Blk Int.....	67,000 mi
2001 Cadillac Federal Coach.....	Drk Blue Ext/Drk Blue Int...	48,000 mi
2000 Cadillac Superior Coach.....	Blk Ext/Blk Int.....	27,000 mi
1996 Cadillac Federal Coach.....	Wht Ext/Drk Burg Int.....	45,000 mi



**2002 Cadillac Federal Coach**  
Dark Blue Interior and Exterior

### LIMOUSINES

2005 Cadillac S&S 6-Door 24-Hour.....	Wht Ext/Blue Int.....	33,200 mi
2002 Cadillac M&M 6-Door.....	Wht Ext/Blue Int.....	48,000 mi
2001 Cadillac Superior 6-Door.....	Blk Ext/Blk Int.....	44,000 mi
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SILVER EXTERIOR & BLACK INTERIOR W/55,408 MILES



2000 CADILLAC FEDERAL 6-DOOR LIMO W/44,000 MILES  
BLACK EXTERIOR & BLACK INTERIOR

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2006 CADILLAC DTS SEDAN, BLACK EXT W/85,365 MILES  
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2011 CADILLAC S&S MEDALIST COACH W/4,200 MILES  
SILVER BODY, BLACK TOP & BLUE INTERIOR



(2) 2010 CADILLAC S&S MEDALIST W/17,000 MILES  
BLACK EXTERIOR & TITANIUM INTERIOR



(10) 2010 CADILLAC S&S MEDALIST W/17,000 MILES  
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2007 CADILLAC M&M COACH W/31,500 MILES  
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BLACK EXTERIOR & GRAY INTERIOR W/44,783 MILES

NOT PICTURED

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**FUNERAL HOME & CEMETERY NEWS**

**Funeral Business For Sale 5**

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**Funl Busn For Sale Cont'd 5**

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**2006 CADILLAC EAGLE OVAL WINDOW HEARSE**  
gray with black leather

**HEARSES**

Cadillac Eagle Echelon.....	2011	black/black leather
Chrysler Prestige Hearse.....	2010	black/gray interior
Cadillac DTS Flower Sedan.....	2009	black/black leather
Cadillac S&S Masterpiece.....	2008	silver/black top/black leather
Cadillac S&S Hearse.....	2005	black/black leather
Cadillac Superior Hearse.....	2003	black/black leather
Cadillac Eagle Hearse.....	2002	white/blue top/blue leather
Cadillac Superior Hearse.....	2001	white/blue leather
Cadillac Superior Hearse.....	2000	blue/blue leather
Cadillac Eagle Elite.....	2000	silver/black top/gray leather
Cadillac Eureka Hearse.....	1998	black/blue leather
Cadillac Eagle Hearse.....	1998	white/gray leather
Cadillac Superior Hearse.....	1997	black/black leather
Cadillac Federal Hearse.....	1995	black/blue leather
Lincoln S&S Hearse.....	1995	silver/black top/blue interior
Cadillac Superior Hearse.....		silver/black top/black leather

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**2005 CADILLAC S&S HEARSE**  
black with blue leather

**LIMOUSINES**

Cadillac DaBryan 5-Door.....	2009	white/black leather
Lincoln S&S 6-Door.....	2005	silver/black top/black leather
Cadillac S&S 6-Door.....	2004	silver/blue leather
Cadillac LCW 24-Hour (2 in stock).....	2003	black/black leather
Cadillac Federal 6-Door (2 in stock).....	2002	silver/blue leather
Cadillac Federal 6-Door.....	2001	black/blue leather
Cadillac DaBryan 5-Door.....	1998	white/blue leather
Cadillac S&S 6-Door.....	1996	blue/blue leather
Cadillac Federal 6-Door.....		blue/blue leather

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**HEARSES**

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1993 Cadillac Federal, Silver, 58k mls.....	\$4250
<b>1968 Cadillac Superior Flower Car, Heavy Body Damage, Worth Fixing.....</b>	<b>\$5750</b>
<b>1987 Cadillac Eureka FWD Flower Car, One Owner, Silver, 49k mls.....</b>	<b>\$8500</b>

**LIMOUSINES**

2000 Chevy Venture, Full Eagle Conversion w/Panels, Black, 200k mls.....	\$2250
1994 Cadillac Superior Presidential, Commercial Glass, Navy, 38k mls.....	Cheap
1994 Cadillac Eureka, 6-Door, Power Flip Seat, Silver, 13k mls.....	\$3500
1994 Cadillac VIP Limo, Black, 129k mls.....	\$1994
1993 Cadillac Superior, 6-Door, 46" Stretch, Navy Blue, 45k mls.....	\$2500
1991 Cadillac FWD, Silver, 75k mls, New Tires.....	\$1991
1988 Cadillac Eureka Long Door, Gray, 46k mls, Some Rust.....	\$2750

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Hearses/Limousines 8

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 2005 Cad Limo Superior, raised roof  
 2005 Cad Limo Federal, blk, 26k mi  
 2006 Cad Superior Hearse, blk  
 2007 Cad Statesman, silv, 13k mi  
 2007 Cad Limo Superior, 47"  
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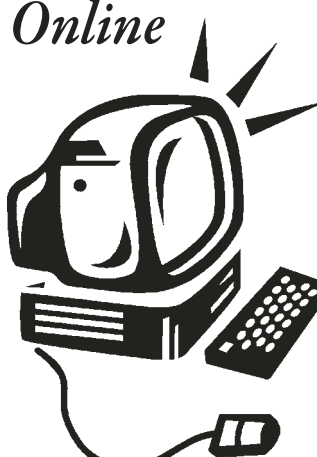
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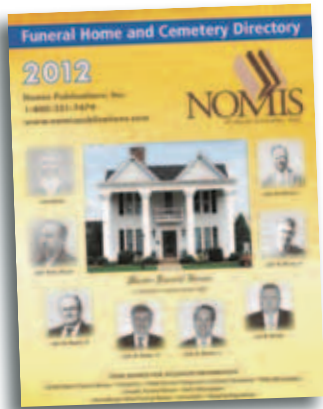
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